

## New Pathway Program

Course	Course Description	Hours	RWA	RWP	SR/WA
100	Principles of Land Acquisition	16	<input type="checkbox"/>	←	←
102	Elevating Your Ethical Awareness	8	<input type="checkbox"/>	←	←
200	Principles of Real Estate Negotiation	16	<input type="checkbox"/>	←	←
600	Environmental Awareness	8	<input type="checkbox"/>	←	←
800	Principles of Real Estate Law	16	<input type="checkbox"/>	←	←
900	Principles of Real Estate Engineering	16	<input type="checkbox"/>	←	←
<b>Choose one</b>					
203	Alternative Dispute Resolution	16		<input type="checkbox"/>	←
205	Bargaining Negotiations				
303	Managing the Consultant Process				
219	Introduction to Presentation, Instruction, and Facilitation	16		<input type="checkbox"/>	←
400	Principles of Real Estate Appraisal	16		<input type="checkbox"/>	←
700	Introduction to Property and Asset Management	16		<input type="checkbox"/>	←
801	U.S. Land Titles	16		<input type="checkbox"/>	←
901	Engineering Plan Development and Application	8		<input type="checkbox"/>	←
105	The Uniform Act Executive Summary	8		<input type="checkbox"/>	←
<b>Choose one</b>					
501	Residential Relocation Assistance	16		<input type="checkbox"/>	←
502	Nonresidential Relocation Assistance				
<b>Choose one</b>					
207	Practical Negotiations for U.S. Federal Funded Land Acquisitions	16			<input type="checkbox"/>
209	Negotiating Effectively with a Diverse Clientele				
215	Right of Way Acquisition for Pipeline Projects	16			<input type="checkbox"/>
802	Legal Aspects of Easements	8			<input type="checkbox"/>
902	Property Descriptions	8			<input type="checkbox"/>
<b>Option 1</b>					
<b>Choose one</b>		16			<input type="checkbox"/>
504	Computing Replacement Housing Payments				
506	Advanced Business Relocation Assistance				
803	Eminent Domain / Expropriation Law Basics for ROW Professionals				
Elective	Intermediate or advanced topic	16			<input type="checkbox"/>
<b>Option 2</b>					
421	The Valuation of Partial Acquisitions	32			<input type="checkbox"/>

## Former Pathway (Generalist)

Course	Course Description	Hours	RWA	RWP	SR/WA
100	Principles of Land Acquisition	16	<input type="checkbox"/>	←	←
<i>Choose one</i>					
200	Principles of Real Estate Negotiation	16	<input type="checkbox"/>	←	←
201	Communications in Real Estate Acquisition	24			
213	Conflict Management	8	<input type="checkbox"/>	←	←
<i>Choose one</i>					
102	Elevating Your Ethical Awareness	8	<input type="checkbox"/>	←	←
103	Ethics and the Right of Way Profession	8			
104	Standards of Practice for the Right of Way Professional	8			
<i>Choose one</i>					
203	Alternative Dispute Resolution	16		<input type="checkbox"/>	←
205	Bargaining Negotiations				
<i>Choose one</i>					
215	Right of Way Acquisition for Pipeline Projects	16		<input type="checkbox"/>	←
218	Right of Way Acquisition for Electrical Transmission Projects	16			
105	The Uniform Act Executive Summary	8			
400	Principles of Real Estate Appraisal	16		<input type="checkbox"/>	←
600	Environmental Awareness	8		<input type="checkbox"/>	←
<i>Choose one</i>					
700	Introduction to Property and Asset Management	16		<input type="checkbox"/>	←
501	Residential Relocation Assistance	16			
502	Nonresidential Relocation Assistance	16			
800	Principles of Real Estate Law	16		<input type="checkbox"/>	←
900	Principles of Real Estate Engineering	16		<input type="checkbox"/>	←
421	The Valuation of Partial Acquisitions	32			<input type="checkbox"/>
<i>Choose one</i>					
603	Understanding Environmental Contamination in Real Estate	8			<input type="checkbox"/>
225	Social Ecology (Listening to Community)	8			
219	Introduction to Presentation, Instruction, and Facilitation	16			
604	Environmental Due Diligence & Liability	8			<input type="checkbox"/>
802	Legal Aspects of Easements	8			<input type="checkbox"/>
<i>Choose one</i>					
901	Engineering Plan Development and Application	8			<input type="checkbox"/>
902	Property Descriptions	8			

## Former Pathway (Transportation)

Course	Course Description	Hours	RWA	RWP	SR/WA
100	Principles of Land Acquisition	16	<input type="checkbox"/>	←	←
<i>Choose one</i>					
200	Principles of Real Estate Negotiation	16	<input type="checkbox"/>	←	←
201	Communications in Real Estate Acquisition	24			
213	Conflict Management	8	<input type="checkbox"/>	←	←
<i>Choose one</i>					
102	Elevating Your Ethical Awareness	8	<input type="checkbox"/>	←	←
103	Ethics and the Right of Way Profession	8			
104	Standards of Practice for the Right of Way Professional	8			
400	Principles of Real Estate Appraisal	16		<input type="checkbox"/>	←
600	Environmental Awareness	8		<input type="checkbox"/>	←
<i>Choose one</i>					
105	The Uniform Act Executive Summary	8		<input type="checkbox"/>	←
604	Environmental Due Diligence & Liability	8			
<i>Choose one</i>					
501	Residential Relocation Assistance	16		<input type="checkbox"/>	←
801	U.S. Land Titles	16			
800	Principles of Real Estate Law	16		<input type="checkbox"/>	←
900	Principles of Real Estate Engineering	16		<input type="checkbox"/>	←
203	Alternative Dispute Resolution	16			<input type="checkbox"/>
421	The Valuation of Partial Acquisitions	32			<input type="checkbox"/>
<i>Choose one</i>					
603	Understanding Environmental Contamination in Real Estate	8			<input type="checkbox"/>
225	Social Ecology (Listening to Community)	8			
219	Introduction to Presentation, Instruction, and Facilitation	16			
700	Introduction to Property and Asset Management	16			<input type="checkbox"/>
803	Eminent Domain / Expropriation Law Basics for ROW Professionals	16			<input type="checkbox"/>
<i>Choose one</i>					
902	Property Descriptions	8			<input type="checkbox"/>
502	Nonresidential Relocation Assistance	16			

## Former Pathway (Electric & Utilities)

Course	Course Description	Hours	RWA	RWP	SR/WA
100	Principles of Land Acquisition	16	<input type="checkbox"/>	←	←
<i>Choose one</i>					
200	Principles of Real Estate Negotiation	16	<input type="checkbox"/>	←	←
201	Communications in Real Estate Acquisition	24			
213	Conflict Management	8	<input type="checkbox"/>	←	←
<i>Choose one</i>					
102	Elevating Your Ethical Awareness	8	<input type="checkbox"/>	←	←
103	Ethics and the Right of Way Profession	8			
104	Standards of Practice for the Right of Way Professional	8			
218	Right of Way Acquisition for Electrical Transmission Projects	16		<input type="checkbox"/>	←
400	Principles of Real Estate Appraisal	16		<input type="checkbox"/>	←
600	Environmental Awareness	8		<input type="checkbox"/>	←
800	Principles of Real Estate Law	16		<input type="checkbox"/>	←
801	U.S. Land Titles	16		<input type="checkbox"/>	←
900	Principles of Real Estate Engineering	16		<input type="checkbox"/>	←
902	Property Descriptions	8		<input type="checkbox"/>	←
403	Easement Valuation	8			<input type="checkbox"/>
421	The Valuation of Partial Acquisitions	32			<input type="checkbox"/>
<i>Choose one</i>					
603	Understanding Environmental Contamination in Real Estate	8			<input type="checkbox"/>
225	Social Ecology- Listening to Community	8			
219	Introduction to Presentation, Instruction, and Facilitation	16			
604	Environmental Due Diligence & Liability	8			<input type="checkbox"/>
<i>Choose one</i>					
802	Legal Aspects of Easements	8			<input type="checkbox"/>
803	Eminent Domain / Expropriation Law Basics for ROW Professionals	16			