

The award-winning
Beaver Tales



BEAVER STATE CHAPTER 3 — SINCE 1950

OREGON-SW WASHINGTON

September 11, 2009 — Chapter Meeting

>>>>> JACKPOT IS NOW \$125<<<<<<

To be eligible for the JACKPOT, you must make a lunch reservation, be a member, and be present!!

ERNESTO'S
8544 SW Apple Way
Portland, Oregon 97225
Take I-5 to 217, take Beaverton exit, east on
Beaverton Hillsdale Hwy (just west of AAA bldg)
then right into the shopping center. Lots of parking!!

Board Meeting*: 10:30 am
Meeting: 12:00 noon
Speaker: 12:15 pm

*All members welcome. Ernesto's requests that we
not arrive until 10:30 AM

Ernesto's Italian Buffet
Pizza, Pasta, Fish, Veggies, Salad Bar,
and
Non-Alcoholic Beverage
-----> \$12 <-----



ELECTRONIC
MEETING
REMINDER

Would you like an e-mail reminder for
the next chapter meeting??

CONTACT

Meeting Coordinator Kayla Gutierrez
KaylaGutierrez@epicland.com

SPEAKER:

David Soloos, Program Manager
Office of Cable Communications
and Franchise Management
City of Portland

TOPIC:

**Telecommunication Trends, Challenges and
Opportunities**

Side Note: The relatively small group working in this office generates
over \$65 million annually for the City of Portland from franchise fees and
utility license fees ("rent") charged to utilities to use the public streets.

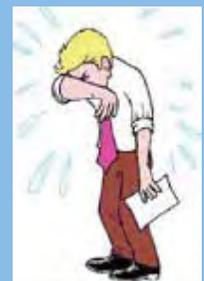
Meal Reservations due
September 9 2009
Clark Co: Pam Mason
(360) 397-6118 x4376
(360) 759-5284 fax

All Others: Kayla Gutierrez
(503) 213-3974
KaylaGutierrez@epicland.com



David Thiessen
Lost \$100 because he wasn't present at the
August Meeting!!

Patti Denman won the consolation
prize of a free hat.





THE PREZ SEZ

Building A New Culture

The sight of a child, or grandchild, should remind us that tomorrow is around the corner. Was it not that long ago when the Boomers and older were inheriting the world?

When us Senior Citizens were up and coming, we shaped the world the way we thought we wanted it to be. Our standards. Our ideals. Our way of thinking and pursuing. We had the assistance of mentors; our seniors; our friends with experience who let us build our future on their backs.

As a person who just received his Medicare Card (for you in the younger generations, that means I turned 65) I enjoy being a teacher or mentor where I can help those newer to the profession shape their world. I also enjoy my new grandson, as well as the new faces at work and the new people in our profession.

Chapter 3 is about to celebrate 60 years; the first IRWA Chapter outside of California. Our focus, as with any anniversary, should be more about the future than the past.

Attention, all of you with less than 20 years in the Right of Way Profession! What do you want your profession to look like next year, or 10 years from now? To show that change is underway right now, let me reflect upon the past 20 years.

1. *The way we carry out our profession.* Twenty years ago we were learning about email, spread sheets, and databases. GIS was a real infant at that time, and has grown to give us a fantastic way to understand our records.
2. *The way our profession is viewed by others.* External licensing came to appraisers 20 years ago. Appraisers, negotiators, and lawyers have come under increasing scrutiny. The Kelo decision has brought legal backlash to the back bone of our work, the power of eminent domain.

3. *The way we govern our profession.* IRWA has emerged over the past 20 years as the focal point of the many disciplines (other than appraisers) that comprise the profession. Changes in the way of governing profession have taken place, and more will take place. We are a part of a “Brand Name” with growing respect.

Did you live these stories? If not, the time is now for you to live the stories of the future. Map out how you will create the future.

- Learn the “why” of what you do. Then create even better ways to do it.
- Speak positively about how our profession creates the foundation for our community, bringing jobs and sustainability. Act internally to improve the way our profession works.
- Learn the value of a professional organization. Then step forward to be a part of that organization. Yes, that means your own Chapter 3. Let your officers know that you are ready to be an active part of the future.

And those of us who are in our mentoring years? We need to get out of their way, and help them give us a new IRWA. Yes, we will fill roles to keep Chapter 3 healthy and growing. But we want you to raise your hand and say “I will be a part of Chapter 3”.

Glenn

**ATTENTION SR/WA'S AND PROGRAM CERTIFICATION HOLDERS
(RAC, NAC, etc.)**

GET CREDITS FOR ALL OF YOUR CONTINUING EDUCATION!

Did you know there is another way to optimize your OJT courses when tallying your needed Recertification credit/hours? Much mandatory on-the-job training replicates or parallels the material in many of the IRWA courses - so here's the path to IRWA-HQ's form to fill out! We've not inserted it here as it's a 6-page form with check-boxes pertaining to the various disciplines. It is quick and easy to use, and you probably won't need all 6 pages! This is especially helpful when you're due to recertify... and you find that you're 2 or 3 hours short! Make your OJT count! Send this with all other documentation to Francis Vicente, Credentialing, at IRWA-HQ or email: vicente@irwaonline.org.

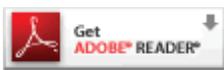
Equally beneficial also, when you do take a pertinent course from another professional education/training provider, you can use this form to apply those "hours" towards your recertification requirements (save the agenda or syllabus!).

Go to www.irwaonline.org see the gray bars on the left, click on RESOURCES, then FORMS & APPLICATIONS, then under Education... as shown below: the first option is your application for external credits.

Forms & Applications

IMPORTANT!

- *Adobe Acrobat Reader version 7.0 and above is required to use the all PDF forms.
- *Please click the icon below to download the latest free Adobe Acrobat Reader.



Education

- [Application for Award of Credit for Non-IRWA Course](#)

This is not intended to replace any of Ch 3's course offerings... just a great way to capitalize on the C/E hours from the workplace.

-Carol Judd, SR/WA



Relocation Rendezvous II

Written by: Glenn Bridger

Learning from your fellow professionals is what makes the Relocation Rendezvous special training. No regulation recitation. No PowerPoint presentations. Two days of facilitated dialogue on today's relocation cases and issues. Discussing how to capture information you need to relocate people, as opposed to the information you need to compute payments for people, was an opening session discussion which reached the heart of why training like this is beneficial. To compute housing payments, we need information like size and make up of the family, income amounts and sources, and what their special needs are. To carry out a successful move, we need to know more about them and the issues they face when moving. Bad credit rating? Criminal history? Referral issues that make landlords shun you? If you are to provide meaningful, rather than cosmetic assistance to people, you need to know the barriers the people we hope to move are living with every day.

Over forty active professionals sat down together to share what they have learned. The attendees learned their lessons the first time the real hard way, on the job. The discussion topics were each facilitated by one or two veterans of the relocation assistance program. The topic of the new FHWA-only 49 CFR Part 24 waiver letter designed to aid displacees who were in homes with mortgages higher than the value of the home brought forth sharing of active cases of this nature. One State DOT used this opportunity to engage in dialogue on ways to approach a policy draft for their agency.

Two mock appeals were heard by an agency attorney with experience as an administrative law judge. Facts from past cases were used to set the stage, and the resident experts were aligned to pursue areas of inquiry on one side or the other. We learned that in an appeal setting the administrative law judge may help the displaced person in bringing forth for consideration their side of the situation, so that the best set of facts is available for rendering a decision.

The topics covered in twelve different sessions owe a debt of gratitude to the FHWA Real Estate Exchange Relocation Forum, from pet chickens to mobile home to business move problems to financing. Solving problems ruled the rendezvous, with care to respect the people, the rules, and the law. The Rendezvous was put on by volunteer facilitators and sponsored by the International Right of Way Association Chapter 3 covering Oregon and SW Washington. The first Rendezvous was held two years earlier, and another is scheduled for the summer of 2011.

Miscellaneous:



UPCOMING AUDIT

We have scheduled the next financial audit for Chapter 3 on Saturday, October 24 at the Woodburn Firehouse. The audit will begin at 9:00 am and is scheduled to finish shortly after noon. No financial experience is needed, nor is a math background required. Members bring their favorite "potluck type" foods, and we check numbers and eat. Besides being an opportunity to learn about the agency's finances, it is fun too!

Another Success Story:

Course 504 "Computing Replacement Housing Payments" July 27-28 - Another Success Thanks to ODOT's Geri Hall for keeping the registration momentum going, Facilitator Alan House, SR/WA, RAC with assistance of Glenn Bridger; and D. Marty Goosey, Course Coordinator. Per Education Finance Officer, Marta Goosey, "Professor" Al House had a full house! So far this year has proved to be successful for all participants!

POSITION WANTED:

Right of Way Agent/Landman position desired.
Professional landman with 3 years of experience
in acquiring land and running title seeks position
in the Pac NW. Willing to work as employee or 1099.
Currently working in North Louisiana, but will move

Your House As Seen By:

Yourself...



Your Buyer...



Your Lender...



Your Appraiser...



And, Your County's Tax Assessor...



LOOKING AHEAD



SEPTEMBER 2009

September 11
Chapter Meeting

Ernesto's

KaylaGutierrez@epicland.com

September 16-17

C-803 Eminent Domain Law
Basics for ROW Professionals

NEW LOCATION:

Radisson Portland Airport

teresa_wilson@co.washington.or.us

September 18-20

SR/WA - Specialty Certification

SR/WA Review

Woodburn Fire Department

1776 Newberg Hwy

Woodburn OR

www.woodburnfire.com

[Joe Pesinger, SR/WA](#)

Carl Toland, SR/WA

CVToland2@Comcast.net

The cost of the SRWA Review class is \$100 to each participant, based upon an email vote carried out by your Chapter board at the end of June.

The former Chapter 3 member subsidy that was being carried out by TCOEF covered only IRWA Numbered courses and not courses like this one or the Relocation Rendezvous. The New Chapter 3 subsidy program still covers only IRWA numbered courses. The \$100 Chapter 3 member cost was created to support our members in their progress towards the SRWA designation

OCTOBER 2009
October 7-8 2009
C-205 Bargaining Negotiations
Emmy.R.Jenson@ci.eugene.or.us

October 24, 2009
Financial Audit
9 a.m. to Noonish
Woodburn Fire Department
1776 Newberg Hwy
Woodburn, OR

NOVEMBER 2009
November 3-4
C-400 Principles of Real
Estate State Appraisal
Jeffery D. Swango, SR/WA

November 14-15
Chapter 3 Retreat
Gleneden Beach at the Cavalier
Glenn Bridger
gbridger@teleport.com
503-245-0729

Annual Membership Meeting
TBD

BEAVER STATE CHAPTER 3

COURSE 205

Bargaining Negotiations

October 7-8, 2009

8:00 am - 5:00 pm

This course teaches the skills required to win at bargaining negotiations. Problem-solving negotiations, as taught in C-100, 200 and 201, are widely accepted as preferred type of negotiations. Participants learn when to bargain, how to be more successful in a bargaining situation.

Topics include: Steps in a bargaining negotiation; Analyze the negotiations to determine whether the progress is in a bargaining or problem-solving mode; Identify skills and attitudes required of successful bargainers; Initial offers; Concessions; Role play and case studies tie negotiations to on-the-job situations.

INSTRUCTOR

Carol L. Brooks, SR/WA, a Right-of-Way Consultant, whose expertise includes easement and land acquisition, negotiations, easement valuation and law, permitting, project management, and eminent domain support, entered the R/W profession in 1989, and was awarded the IRWA Mark A. Green Award, 2000 for Outstanding Journalistic Excellence: "The Art of Successful Negotiations."

Acomplishments include: Editorial Board for Right of Way Magazine; General Session speaker at 2008 IRWA conference; 1999 Frank C. Balfour Professional of the Year Finalist; Bachelor's Degree in Business Admin. and Management from the Univ. of Redlands,

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address. **\$35 late fee for registration on day of course (full course materials may not be available).**

Register early: course may be cancelled if there are insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

LOCATION

Portlander Inn & Marketplace
Meeting/Conf Room
10350 N. Vancouver Way
Portland, OR 97217
503-345-0300

ACCOMMODATIONS

Contact facility directly; mention IRWA

RECOMMENDED MATERIALS

"Successful Communication and Negotiation" – Textbook (separate purchase). Course tuition includes Participant's Manual.

PREREQUISITES

Completed IRWA C-100 & 200 and/or 201 prior to this class is

For course information, contact
Coordinator Emmy Jenson
541-682-5190
emmy.r.jenson@ci.eugene.or.us

**IRWA & Recert Credit:
2 Days (16 hours)**

| | | | | |
|-------------------|-------|----------------|-------|----|
| Name, Last | First | Chapter 3 | \$192 | \$ |
| Company | | Member | \$415 | \$ |
| Address | | Non-member | \$520 | \$ |
| City | State | Facility Fee* | \$30 | \$ |
| Membership Number | | Total Enclosed | | \$ |
| Phone | Email | | | |

Beaver State Chapter 3 (TIN 93-6023076) is a non-profit organization

To Register, click
or form and mail to

Course Registrar
139 Barker Avenue
Oregon City, OR 97045

Check enclosed
M/C
Card No.
Name on Card

Method of Payment

Email invoice to
Exp Date

Visa

SR/WA Review-Study Session & Exam

September 18-19, 2009 8:00 am - 5:00 pm

This 2-day seminar prepares Candidates to take the SR/WA Comprehensive Exam by reviewing the 7 core disciplines of the R/W profession. It is intended to allow participants to brush up on areas where they may have limited experience or knowledge. It is not intended to replace the education which participants would receive through the IRWA's courses in these disciplines. The exam will be administered at the conclusion of the review session, covering the seven core disciplines: Engineering, Law, Negotiation, Valuation, Environment, Relocation, Asset Management.

Notes: 1. Although not required, participants are urged to take the exam at the conclusion of the study session (separate \$100 exam fee required). 2. Attendance at this Seminar does not guarantee successful completion of the SR/WA examination.

FACILITATOR

Joachim Pestinger, SR/WA, is principal partner in A Better Way—Mediation and has 30+ years of experience in the r/w field. The retired Director of Real Estate, WS DOT, Joe set policy and oversaw all facets of state r/w programs as well as other state and local public agencies. He has served on IRWA's International Transportation, Property Management and Education Committees and is lead author of IRWA's revised Land Titles & Intro to Property Management courses. Joe is qualified as an expert valuation witness for Washington State Superior courts.

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address.

Register early! Course may be cancelled if insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

LOCATION

Woodburn Fire District,
1776 Newberg Hwy.
Woodburn, OR 97071
503-982-2360

ACCOMMODATIONS

Woodburn Motels w/in 1 mile:
La Quinta, Best Western, Super 8

REQUIRED MATERIALS

Principles of Right of Way Textbook; separate purchase, but is available free to members at: www.irwaonline.org

PREREQUISITES

Participants must be an approved, active candidate for the SR/WA Designation prior to registering for this class. Course Tuition includes Participant's Manual

CREDITS

SR/WA Credits: N/A

For course information, contact Coordinator Carl Toland, SR/WA
503-297-8342
CVToland2@comcast.net

| | | | | |
|-------------------|-------|----------------|-------|----|
| Name, Last | First | Chapter 3 | \$100 | \$ |
| Company | | Member | \$415 | \$ |
| Address | | Exam fee | \$100 | \$ |
| City | State | Facility Fee* | \$15 | \$ |
| Membership Number | | Total Enclosed | | \$ |
| Phone | Email | | | |

*Mandatory

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or form and mail to
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139 Barker Avenue
Oregon City, OR 97045

Method of Payment

| | |
|----------------|------------------|
| Check enclosed | Email invoice to |
| M/C | Visa |
| Card No. | Exp Date |
| Name on Card | |

Eminent Domain Law Basics for Right of Way Professionals

September 16-17, 2009 8:00 am - 5:00 pm

Eminent Domain Law Basics familiarizes participants with basic theories behind, and practical aspects of, various laws, rules and regulations applicable to acquisition of private property for public use through exercise of the power of eminent domain. Introduction to eminent domain; Just compensation/legal aspects of valuation, market value standard; Incidental losses/special problems; Laws affecting scope, approach, methodology; Laws affecting aspects of valuation, planning, pre-condemnation activities; Damages; Benefits; Special problems such as trees, crops, minerals; Condemnation proceedings; Primary sources of law; Breakdown and analysis of the modern rule; Roles of right of way professionals engineers, title investigators, appraisers, negotiators, relocation agents.

INSTRUCTOR

Joachim Pestinger, SR/WA, is principal partner in A Better Way—Mediation and has 30+ years of experience in the r/w field. The retired Director of Real Estate, WS DOT, Joe set policy and oversaw all facets of state r/w programs as well as other state and local public agencies. He has served on IRWA's International Transportation, Property Management and Education Committees and is lead author of IRWA's revised Land Titles & Intro to Property Management courses. Joe is qualified as an expert valuation witness for Washington State Superior courts.

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address. **\$35 late fee for registration on day of course (full course materials may not be available).**

Register early: course may be cancelled if there are insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

NEW LOCATION

Radisson Hotel Portland Airport
Meeting/Conf Room
6233 NE 78th Ct
Portland, OR 97218
503-251-2000

ACCOMMODATIONS

Contact facility directly; mention IRWA

COURSE TEXT

Course tuition includes
Participant's Manual

PREREQUISITES

One year of right of way
experience prior to attending this
class is advised.

For course information, contact
Coordinator Teresa Wilson
503-846-3491

Teresa_Wilson@co.washington.or.us

**SR/WA & Recert Credit:
2 Days (16 hours)**

| | | | | |
|-------------------|-------|----------------|-------|----|
| Name, Last | First | Chapter 3 | \$192 | |
| Company | | Member | \$415 | \$ |
| Address | | Non-member | \$520 | \$ |
| City | State | Facility Fee* | \$30 | \$ |
| Membership Number | | Total Enclosed | | \$ |
| Phone | Email | | | |

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Method of Payment

Email invoice to
Exp Date

BEAVER STATE CHAPTER 3

COURSE 100

Principles of Land Acquisition

October 20-23, 2009

8:00 am - 5:00 pm

This course is directed toward the new right of way person: someone with little or no experience in the r/w field. The participant will learn to apply real estate law terms and concepts; understand metes and bounds and other property description systems; know the 3 basic property appraisal methods; understand the various types and concepts of negotiations; be aware of relocation requirements; be familiar with the three views of engineering plans; learn the methods of acquiring/transferring title to realty; definition and requirements of a valid contract; become familiar with easements, deeds and lease; be aware of environmental concerns, review process, site assessments, audits, litigation issues and implications. Topics covered include: Real Property Law; Acquisition/Negotiation; Property Descriptions; Relocation Assistance; Environmental Concerns; Appraisal; and Property Management.

INSTRUCTOR

Joachim Pestinger, SR/WA, is principal partner in A Better Way—Mediation and has 30+ years of experience in the r/w field. The retired Director of Real Estate, WS DOT, Joe set policy and oversaw all facets of state r/w programs as well as other state and local public agencies. He has served on IRWA's International Transportation, Property Management and Education Committees and is lead author of IRWA's revised Land Titles & Intro to Property Management courses. Joe is qualified as an expert valuation witness for Washington State Superior courts.

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address. **\$35 late fee for registration on day of course (full course materials may not be available).**

Register early: course may be cancelled if there are insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

LOCATION

PBS Environmental & Engineering
4412 SW Corbett Ave.
Portland, OR 97239
503-248-1939

ACCOMMODATIONS

Contact facility directly; mention IRWA

COURSE TEXT

The required text for this course is Principles of Right of Way. It is not included in the registration fee. It is not available from Chapter 3. To obtain a copy, both members and non-members can go to www.irwaonline.org Members Only/ Online ROW Textbook

For course information, contact Coordinator Kari Lowe 503-316-5511 kari.lowe@hdrinc.com

**SR/WA & Recertification Credit
4 days (32 hours)**

Name, Last First
Company
Address
City State ZIP
Membership Number
Phone Email

| | | |
|----------------|-------|----|
| Chapter 3 | \$348 | \$ |
| Member | \$755 | \$ |
| Non-member | \$935 | \$ |
| Facility Fee* | \$30 | \$ |
| Total Enclosed | | \$ |

*Mandatory

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or form and mail to

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139 Barker Avenue
Oregon City, OR 97045

Check enclosed
M/C
Card No.
Name on Card

Method of Payment

Email invoice to
Visa Exp Date

BEAVER STATE CHAPTER 3

COURSE 400

Principles of Real Estate Appraisal

November 3-4, 2009

8:00 am - 5:00 pm

This course introduces the principles of real estate and real property valuation to the students. Also a refresher course for the experienced right of way professional wanting to enhance his/her appraisal abilities. At the conclusion of this course, participants will be able to: Understand basic real estate terms and principles; Demonstrate a basic knowledge of valuation process and components; Discuss the definitions of and steps in each of the three approaches to value (cost, sales comparison and income capitalization); Solve problems showing an understanding of the three approaches to value. Two case studies will be utilized, residential and commercial.

FACILITATOR

J, SR/WA, is a certified

REGISTRATION

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LOCATION

Portlander Inn & Marketplace
Meeting/Conf Room
10350 N. Vancouver Way
Portland, OR 97217
503-345-0300

ACCOMMODATIONS

Contact facility directly; mention IRWA

REQUIRED MATERIALS

Hand-held Calculator

Course tuition includes
Student's Manual
and USPAP Text

For course information, contact
Coordinator Kari Lowe
503-731-8426
kari.lowe@hdrinc.com

IRWA/Recert Credit: 2 Days (16 hrs);
AQB: 15 hrs QE, 15 hrs CE/E, 14 hrs CE

| | | | | |
|-------------------|-------|----------------|-------|----|
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| Company | | Member | \$415 | \$ |
| Address | | Non-member | \$520 | \$ |
| City | State | Facility Fee* | \$30 | \$ |
| Membership Number | | Total Enclosed | | \$ |
| Phone | Email | | | |

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or form and mail to

Course Registrar
139 Barker Avenue
Oregon City, OR 97045

Check enclosed
M/C
Card No.
Name on Card

Method of Payment

Email invoice to
Exp Date

HANNA, McELDOWNEY & ASSOCIATES

Right of Way Services

Roger D. Hanna

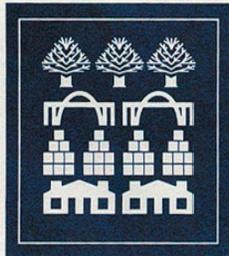
Certified Appraiser
Real Estate Broker

8835 SW Canyon Lane #405, Portland, OR 97225
(503) 297-9588, Fax (503) 297-2835

SERVICE DIRECTORY

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For information, contact Teresa Wilson at
503 846-3491 or wilsonwilson74@msn.com



Mark M Lawwill MAI
Principal

Real Estate Appraisers and
Consultants
112 West Eleventh Street
Suite 250
Vancouver WA 98660

Voice | 360.699.4844
Fax | 360.699.1904

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mlawwill@pgpinc.com

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Beaverton, OR 97005
Phone | 503.644.3436
Fax | 503.644.7400
www.rowainc.com
shannon@rowainc.com

Shannon L. Fish
Project Coordinator



10186 SW Laurel Street
Beaverton, OR 97005
Phone | 503.644.3436
Cell | 503.720.1584
Fax | 503.644.7400
david@rowainc.com

R. David Feinauer
President



VALUATION AND COUNSELING

BRIAN A. GLANVILLE, MAI, CRE
Managing Director

Robert L. Hickok, MAI
Principal/CFO

Robert M. Greene, MAI, SRA
Senior Analyst

812 SW Washington Street, Suite 850
Portland, Oregon 97205
Phone: 503-222-7068
Fax: 503-274-8630
Email: bglanville@irr.com
rhickok@irr.com
rgreene@irr.com

Epic Land Solutions, Inc.

Full Service Right of Way Consulting

Casey Overcamp

9600 S.W. Oak Street
Suite 570
Portland, OR 97223
CaseyOvercamp@epicland.com
www.epicland.com

Phone: 503-244-0626
Direct: 503-244-0628
Fax: 503-244-0627

Services Offered

- Project Management
- Negotiation/Acquisition
- Relocation Assistance
- Property Management
- Database Development
- GIS
- Appraisal
- Appraisal Review
- Community Outreach
- Title Examination
- Feasibility/Cost Studies
- Site/Route Selection
- Excess Land Disposal
- Records Management
- Franchising/Permitting
- Due Diligence

Peter G. Arvidson, SRA, SRPA
Certified General Appraiser

Arvidson & Associates, Inc.

Real Estate Appraisal & Consulting Services
4535 SW 96th Avenue, Suite 130
Beaverton, Oregon 97005

Tel.: 503/469.9200
FAX: 503/352.0402
petearvidson@yahoo.com

**RP Herman
& Associates**

Real Estate Valuation/Consulting Services

Richard P. Herman MAI, SRA
Certified Real Estate Appraiser

922 NW Joy Avenue
Portland, Oregon 97229
Email: rick@rpherman.com

Phone: (503) 626-8841
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David Goggin, MAI, SRA

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