

*The award-winning*  
**Beaver Tales**



BEAVER STATE CHAPTER 3 — SINCE 1950

OREGON-SW WASHINGTON

August 14, 2009 — Chapter Meeting

>>>>> JACKPOT IS NOW \$100<<<<<<

To be eligible for the JACKPOT, you must make a lunch reservation, be a member, and be present!!

ERNESTO'S  
8544 SW Apple Way  
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Take I-5 to 217, take Beaverton exit, east on  
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then right into the shopping center. Lots of parking!!

Board Meeting\*: 10:30 am  
Meeting: 12:00 noon  
Speaker: 12:15 pm

\*All members welcome. Ernesto's requests that we  
not arrive until 10:30 AM

Ernesto's Italian Buffet  
Pizza, Pasta, Fish, Veggies, Salad Bar,  
and  
Non-Alcoholic Beverage  
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ELECTRONIC  
MEETING  
REMINDER

Would you like an e-mail reminder for  
the next chapter meeting??

CONTACT

Meeting Coordinator Kayla Gutierrez  
[KaylaGutierrez@epicland.com](mailto:KaylaGutierrez@epicland.com)

**SPEAKER:**

John Matschiner, MCR  
**Real Estate Manager**  
**Portland Development Commission**

**TOPIC:**

**Property Management at the Portland  
Development Commission:  
" Why it Matters"**

Meal Reservations due  
August 12, 2009  
Clark Co: Pam Mason  
(360) 397-6118 x4376  
(360) 759-5284 fax

All Others: Kayla Gutierrez  
(503) 213-3974  
[KaylaGutierrez@epicland.com](mailto:KaylaGutierrez@epicland.com)



Derek Smith  
Lost \$50 because he wasn't present at the  
July Meeting!!

Sam Romanaggi won the consolation  
prize of a free lunch.

Casey Overcamp won the  
Bob Jones Commemorative Free  
Lunch for  
Bringing a Potential New Member





## THE PREZ SEZ

### URA joins SRWA

“Raising the bar” was the watch-phrase at the International Conference business meetings this past month. Our work is getting more challenging and expensive. Our employers, whether we are staff or consultants, expect more from us. Our goal in IRWA is to be sure we can deliver what our profession needs.

Several years of clamoring for a way to validate that people understand the Uniform Relocation Assistance and Real Property Acquisition Policy Act (Uniform Act) and the implementing Federal rules has now been met by IRWA. We will be awarding a new designation that is backed by a level of education and testing approaching that of our organization’s Senior designation. URA is the acronym commonly accepted for the referenced Uniform Act; it also is our new designation.

The Uniform Act is not just about relocation assistance. How the property is acquired takes equal billing in the name of the law, and will receive equal billing in the validation of your skills. Practitioners in the public acquisition field know that acquisition and relocation work best when they work in concert with one another. Knowing only a part of the process can hinder your ability to excel. An appraiser, a negotiator, or a relocation services specialist each is best when they understand the rest of the process.

Details on earning the designation have not been published as of the date of my column, but should be present on the IRWA website shortly. The comprehensive test has been written, and will be made available to an early group of members who have filed for their candidacy for the designation (form also still to be published). The test will have 102 questions, with 25 on appraisal topics, 25 on negotiations topics, and 52 on relocation topics. A score of 70 will be required to pass, meaning you must know something in every field. The course work and experience details are not presently located in my memory bank, but will be available on line shortly.

We were told in Indianapolis that the test will be very

challenging. We were also told that the SRWA credentialing standards are being examined in an effort to make it and the required coursework more challenging. Leadership discussion in the past of proposing introduction of a new designation above the SRWA has disappeared and been replaced with a commitment to make the SRWA more indicative of the level of excellence required by our profession today. Raising the bar.

Should you consider earning either an SRWA or a URA designation? You have to decide the relationship between effort and value returned to you. I believe this credentialing effort is important, and I will be applying for the URA designation.

Which is right for you? If you see right of way as your career, this September is a special opportunity for you to progress towards your SRWA Designation. If you have not become a candidate for your SRWA, file your candidacy. In September we have a special review course at a Chapter 3 member-subsidized price where you can prepare for and take the comprehensive exam. Take advantage of this; your chapter is doing it for you!

If the Uniform Act is your cup of tea, keep your eyes out for the formal information on the URA designation. I know from both my public agency experience and my consultant perspective of today that our profession is best when people know the rules and how to apply them. This designation will signify your achievement of an understanding of the national standard for performance for federally-funded and most state funded acquisition work. It is a designation that makes YOU more marketable and valuable.

PS: It is not either SRWA or URA – you can have both! Go for it!

*Glenn*

IRWA Beaver State Chapter 3  
Minutes  
July 10, 2009

The meeting was called to order by President Glenn Bridger at 10:40. Jerry Swan SRWA acted as Secretary in the absence of Matt Gossett.

Board Members present were Jerry Swan SRWA, Glenn Bridger, Dawneen Dostert, Kari Lowe, Monica Stafflund SRWA, Carol Judd SRWA, Joachim Pestinger SRWA, Pam Mason SRWA, Teresa Wilson, Evar Knudtsen SRWA, Steve Planchon, Carl Toland SRWA, and Patrick Hinds SRWA. Proxies were Darlene Rose to Jerry Swan SRWA, Marta Goosey to Pam Mason SRWA, Rod Bliss SRWA and Steve Hansen SRWA to Teresa Wilson.

Glenn and Steve reported on the Annual Education Seminar. They reported on a positive, and enthusiastic Headquarters staff. Glenn reported on a new designation, the URA. This based on the Uniform Act, with similar course work requirements to the Senior designation, but the exam will be fifty percent relocation, twenty-five percent each on appraisal and acquisition. Glenn reported WHQ is now becoming the "Chapter Support Center." Steve reported IRWA is now on Facebook, as the demographics are changing and youth is a bigger part of IRWA.

The minutes were discussed. Carl Toland SRWA pointed out a spelling error. Carol Judd SRWA moved, Carl Toland SRWA seconded to approve the minutes with the error corrected. The motion passed with no dissent. Kari Lowe has been appointed as the new Treasurer. The books are in the process of being transferred.

Acting Membership Chair Pam Mason SRWA reported on two new member applications, Craig Pearsall, and Terry Pistole. Craig's funds were received. By consensus, the applications were approved pending payment of funds. Glenn requested anyone interested in being the new membership chair contact him.

**OLD BUSINESS:**

The travel expenditure from April was discussed. Steve Planchon moved, Evar Knudtsen SRWA seconded, to authorize \$1,000 expenditure for Secretary travel expenditures, and to authorize \$500 to the Region Travel Fund. Pam Mason SRWA suggested and it was agreed to insert Region in front of Secretary in the original motion. The motion passed with no dissent. As part of the discussion, Steve and Glenn discussed Regional Chairs are now part of the Governing Council of IRWA, increasing the need for region travel expenditures.

Carol Judd SRWA moved, Pam Mason SRWA seconded, to donate \$1,000 to the Right of Way International Education Foundation. Motion passed without dissent.

Pam Mason SRWA reported she had just received a message Terry Pistole had paid.

**EDUCATION:**

International Headquarters has postponed the Facilitators Clinic. Joe Pestinger SRWA has taken the Master Facilitators course, but has not received the results. Joe commented Headquarters is putting an emphasis on adult education.

There are two courses this month, the Residential Housing Payments, and the Relo Rondo. The Rondo is good for 16 hours of recertification credit.

TCOEF grant is almost expended. Several alternatives were proposed and discussed. After much discussion, one proposal stood out, and resulted in the following two motions. Carol Judd SRWA moved, Pam Mason SRWA seconded, the Chapter honor the TCOEF offer for those who have submitted their course registration prior to noon today. Carol moved, Pam seconded, any course registration received after noon today, be funded from Chapter funds at a fifty percent level of total costs for chapter members. Both motions passed without dissent.

### **WEBSITE**

We have a new website location. The webmaster is submitting a work plan for the website.

### **AD HOC Committee**

Glenn reported Valerie Fries is expected to send a letter soon discussing the issue from an HQ perspective.

### **FORUMS**

Glenn needs a replacement for the Fall Forum in Montana. The Spring Forum location (Oregon) is still being developed.

### **SRWA REVIEW SESSION**

Carl Toland SRWA reported on the review session. The loss of the subsidy has resulted in people dropping their interest. It was pointed out you need to be a candidate to take the exam.

### **NEWSLETTER**

The deadline is July 20.

### **NEW BUSINESS**

Steve Planchon handed out a proposal to change the re-imbusement for the Directors for the annual Education Conference. No action was taken.

### **ADJOURN**

We adjourned at noon for lunch.

### **DRAWINGS**

Derek Smith did not win. Sam Romanaggi won the free lunch.

Kathryn "Kat" Halpenny was sworn in and received her membership pin.

Glenn reported on the change in Education subsidy to those present.

**NOTE: WE NEED TO DEVELOP A WAY TO INCORPORATE ELECTRONIC VOTES INTO THE MINUTES OR PERMANENT RECORDS OF THE CHAPTER.**

**List below is June 30<sup>th</sup>, 2009 Voting.**

	Yes	No	Abstain	Subject to funds received
<b>1 Web budget adjustment.</b> Reason for vote – Web update activity is underway. Initial billing has been received. Services received are consistent with the costs estimated. Budget was not readjusted in past to reflect new assignments and cost requirements.	<b>18</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Motion voting on: Approve increase in Budget item 8.9 to \$3000</b>				
<b>2 Subsidy for SR/WA Review Study Session –</b> Reason for vote – Provide improved information on student costs for SR/WA Review Study Session. The total impact of this subsidy would amount to about \$4,700 if 15 people attend and about \$6,300 if 20 persons take advantage of the subsidy.	<b>10</b>	<b>2</b>	<b>4</b>	<b>2</b>
Motion Carl Toland, Chapter 3 PDC Chair, moves, in recognition of his concession of the instructor's fee and the hard work by Joe Pestinger in reducing this class from 3 days to 2 and in recognition of the anticipated difficulty in filling this review session at the now posted \$415 tuition rate, plus facility fees; that the Chapter 3 Board approve a subsidy from the Chapter treasury of an amount that would permit each SRWA Candidate to attend this session for \$100 plus facility fees.				
<b>3 Approval of new member –</b> Reason for vote – Attached application has been received and payment verified by IRWA.	<b>16</b>		<b>2</b>	<b>1</b>
<b>Motion : Approve as new member Terry Pistole of Bend</b>				
<b>4 Authorization for Kari Lowe to sign checks –</b> Reason for vote – Secretary/Treasurer is presently incapacitated. Kari Lowe has completed training on IRWA Chapter 3 accounting processes.	<b>18</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Motion: Approve Kari Lowe to sign checks on behalf of IRWA Chapter 3</b>				

## Update on TCOEF Stimulous Funding

The chapter's own education foundation (TCOEF) Scholarships Funding Stimulus plan was so wildly successful, that the funds are now exhausted! Indeed, a mixed blessing with uneven consequences. The Chapter Executive Board, at its last meeting, discussed options to honor the intent of the stimulus package for the remainder of this year's courses. In order to insure adequate reserves for the courses in 2010, the Board decided on the following plan:

Since the TCOEF scholarships grant we received had a cap of \$30,000, that brought our [Chapter 3] members tuition costs down to the low \$50 rate, those monies are expended.

Any registrations received by Course Registrar, Marta, as of Noon on July 10 (time of Board action) will be honored at that subsidized rate out of Chapter 3 funds; All subsequent Chapter 3 members wishing to attend an IRWA numbered course whose registration(s) were not completed by the Noon, July 10, deadline will be subsidized by Chapter 3 funds that will pay for 50% of the course costs (registration and facility charges). Still a very good deal, and one which we hope will still fill our courses and your education needs. We regret that we had no way to predict how long the TCOEF funds would last based on recent years' attendances.

However, if you had registered prior to this amended time and date, and have adequate evidence to submit that you sent it to Marta BEFORE that time, the earlier (TCOEF) rate will be honored, upon review of your documentation.

Perhaps in the future, if TCOEF offers another large scholarship plan, the Education Chair/Board might suggest the scholarship awards for the first 12 registrants - thereby making the same opportunity for each course through the end of the year.

~Carol Judd, SR/WA

2009 Education Chair

## SR/WA Review Course Information

The former Chapter 3 member subsidy that was being carried out by TCOEF covered only IRWA Numbered courses and not courses like this one or the Relocation Rendezvous. The New Chapter 3 subsidy program still covers only IRWA numbered courses. The \$100 Chapter 3 member cost was created to support our members in their progress towards the SR/WA designation. Anyone wanting to take this SR/WA Review & Exam, must first have made candidacy application via Carl Toland ([CVToland2@Comcast.net](mailto:CVToland2@Comcast.net)) and Nikki Adams at HQ, ASAP! The SR/WA Review course is \$100, the Facility Fee is \$15, the (Optional) Exam Fee is \$100. So the total for review and exam is \$215.

**The cost of the SR/WA Review class is \$100 to each participant, based upon an email vote carried out by your Chapter board at the end of June.**



At our June meeting, Melanie Rabablia was recognized as the newest SRWA in the Chapter. Melanie is headed to Indianapolis where she will also be recognized as a new SRWA along with many other members at that conference. Melanie prefers being a member of Chapter 3 even though she is perhaps closer to to Chapter 4. She has been employed by Thurston County Roads, Olympia, WA for about 17 years.

## **Another Ch 3 Success! ~ Relocation Rendezvous II July 29-30!!**

If ever there were opportunities to ask those tough questions of the key folks in the know, the biennial Relocation Rendezvous II was "it!"

While our attendance numbers were fewer than anticipated, it was a big success! Thanks to all who braved the heat wave, we were quite comfy in the Salem Red Lion Hotel & Conference Center! We had attendees from all over Washington and Oregon, Anchorage, AK; and Sacramento, CA, in addition to our facilitators listed below.

***Special Thanks to Alan House, SR/WA, RAC; Lou Schwab, SR/WA, Glenn Bridger, and Marta Goosey from Chapter 3; Brad Thomas, RAC; & Hunter Manson, RAC from Chapter 4; and Dennis Johnson from Carson City, NV; and Rick Etter, from FAA-HQ in Maryland; all of whom served as stimulating and thought-provoking facilitators!***

***-And, also to the Red Lion Staff for cheerfully tending to our needs ~ and great food!***

Both days' sessions were a mix of break-out sessions and combined sessions, and the topics ranged from Real v. Personal Property issues, difficult types of properties; difficult types of people; and when the "reg's" don't... A free-flowing venue where everyone's comments or questions got aired!

Sorry if you missed this truly great Relocation Rendezvous - where no issue was left on the table! However, if you'd like to help get the next one going for 2011 - so you don't miss out again - or make sure it happens(!)... contact one of these facilitators, or myself. Only you can solve your relocation problems - so YOU (vous, Fr.) need to be involved to plan the next Rendezvous III !!!

~Carol Judd

2009 Education Chair

# CONFLICT MANAGEMENT LINK

## How to Stay Cool in the Heat of Conflict

Quarterly eNewsletter

3rd Quarter, 2009

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Carol L. Brooks, Speaker and Author

## First Aid Kit for the Brain

A bee sting, a cut, a sliver in a child's finger from a toy box that wasn't sanded enough (oops!). For these mishaps and more, a well-stocked First Aid Kit can be helpful in case of an emergency. First Aid Kits are designed for specific activities, like hiking, camping or boating. But you can create one for a specific need and yes, you guessed it—a First Aid Kit for the Brain. Let's put together a kit to match the needs of our brain—one that has everything necessary to keep a positive focus on our goals and aspirations.

**1) First Aid Instruction Booklet:** A First Aid Manual for the Brain can guide us to see the best in ourselves. How we "label" ourselves is critical to the overall welfare of our brain. Names can build or destroy the foundation of our mindset. For example, we stump our toe and shout, "Klutz." We can't seem to stay in a relationship and we angrily say, "Unlovable." These labels train us to give up and when we do, we whisper, "Loser." And sadly, we'll eventually learn to live up to these names. Think on things that are true; things worthy of respect; meditate on whatever brings you awe—use these labels to encourage, to strengthen, to anchor you.

**Montaigne:** The pleasantest things in the world are pleasant thoughts; and the great art of life is to have as many of them as possible.

**2) Antiseptic Wipes:** Clean out stinkin' thinkin' that lend to a bad attitude. Negativity pollutes our brain. You may say, "Negative thoughts come easier than positive ones." That's true, but we can't afford the luxury of a negative thought. When a demeaning thought creeps up, STOP! Trash the stuff that contaminates your mind and make positive thinking a habit. After all, you're special enough to deserve exceptional thoughts of who you are. So, have a searching conversation with your soul—the birthplace of positive thoughts.

**John Lubbock:** What we see depends mainly on what we look for.

**3) Tweezers:** A useful tool to pull out debris embedded in our skin. Remove the thorn of strife or whatever irritates your sense of well-being. Inner Growth happens when we get rid of the stuff that tends to bog us down. Inner Growth is a process. It can't be hurried. Self-awareness emerges at the moment of reflection, when we recognize what we have come out of, and where we can aspire to.

**Kahlil Gibran:** Progress lies not in enhancing what is, but in advancing toward what will be.

**4) Bandages:** The Red Cross recommends 25 bandages for a family of four. Why so many? Perhaps to make frequent changes to keep the wound "fresh" for healing. The need to change a bandage often applies to the need to challenge our brain that suffer from boredom: doing the same thing, hearing the same music, driving the same roads. Stimulate your brain! Meet new people. Read books in a different genre. Eat something new.

**Voltaire:** If we do not find anything very pleasant, at least we shall find something new.

To remove your name from our mailing list, please [click here](#) Questions or comments? E-mail me at [clbrooks73@cox.net](mailto:clbrooks73@cox.net)

# LOOKING AHEAD



## AUGUST 2009

August 14  
Chapter Meeting  
Ernesto's

[KaylaGutierrez@epicland.com](mailto:KaylaGutierrez@epicland.com)

## SEPTEMBER 2009

September 11  
Chapter Meeting  
Ernesto's

[KaylaGutierrez@epicland.com](mailto:KaylaGutierrez@epicland.com)

September 16-17  
C-803 Eminent Domain Law  
Basics for ROW Professionals  
D. Marty Goosey

September 18-20  
SR/WA - Specialty Certification  
SR/WA Review  
Woodburn Fire Department  
1776 Newberg Hwy  
Woodburn OR  
[www.woodburnfire.com](http://www.woodburnfire.com)  
[Joe Pesinger, SR/WA](mailto:JoePesinger@SRWA)  
Carl Toland, SR/WA  
[CVToland2@Comcast.net](mailto:CVToland2@Comcast.net)

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## OCTOBER 2009

October 7-8 2009  
C-205 Bargaining Negotiations  
[Emmy.R.Jenson@ci.eugene.or.us](mailto:Emmy.R.Jenson@ci.eugene.or.us)

## NOVEMBER 2009

November 3-4  
C-400 Principles of Real Estate State Appraisal

November 14-15  
Chapter 3 Retreat  
Gleneden Beach at the Cavalier  
Glenn Bridger

[gbridger@teleport.com](mailto:gbridger@teleport.com)

503-245-0729

Annual Membership Meeting

**Coordinator Needed!**  
Coordinator Needed for  
Nov 3-4, C-400:  
"Principles of R. E.  
Appraisal" - Contact  
Carol Judd  
[larrol526@comcast.net](mailto:larrol526@comcast.net) or  
503-390-5105 -  
Coordinator duties to be  
considered in exchange  
for course tuition!

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### Roger D. Hanna

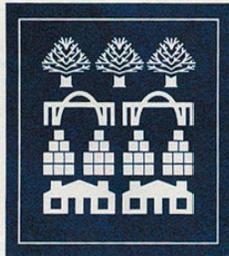
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 503 357-8301

**Asset Property Management**

Vacant

**Liaison to Education Foundation**

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 503-390-5105

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 503 439-9423

**Historian**

Vacant

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