



April 2011 Newsletter for Beaver State Chapter 3 serving Oregon and SW Washington since 1950

Chapter 3 meeting APRIL 8th at ERNESTO'S

Board Meeting: 10:30am
Meeting: 12:00pm
Speaker: 12:15pm

8544 SW Apple Way
Portland, Oregon 97225
LUNCH NOW COSTS \$13

NEPA, SEPA – May make you Weepa Environmental -Speak 101: Acronym Anxiety?

Acronyms are a popular speaking and writing shorthand throughout the known universe. Our transportation projects are filled with insider lingo that can stump even the insiders! Does the BA come before the BO? Why do an EA when you could do an ESA? Is a SEPA similar to a NEPA as well as an EPA? Skip Haak and Dulcy Berri of PBS Engineering + Environmental will help us tease apart the two worlds of natural resource protection and assessment for contamination, and the often similar ABCs associated with each. We'll leave you with a cheat sheet, and links to other resources.

Mr. Haak has over 20 years of experience working on transportation projects throughout the Pacific Northwest. His experience includes performing baseline studies, preparing Biological Assessments and other
 (Please see NEPA WEEPA on Page 7)



Skip Haak

Dulcy is Principal-in-Charge of PBS' GeoEnvironmental Group and is responsible for program direction, quality control and regular training programs for staff. Dulcy is a senior hydrogeologist with over 20 years experience performing geological and environmental studies throughout the Northwest.

(Please see NEPA WEEPA on Page 7)



Dulcy Berri

IRWA Chapter 3

Please make meal RSVP's as soon as possible to Shannon Fish at shannon@rowainc.com

March 11th

Prize Drawing Results

Greg Snelson was not present to win the \$ 225 jackpot drawing.

Jim Collins won the free Lunch Congratulations!

April Lunch Jackpot is \$250 Good Luck!

IRWA REMINDERS

2011 IRWA Conference

"Education on My Mind"

June 12 - 15, 2011
Atlanta, GA

Inside

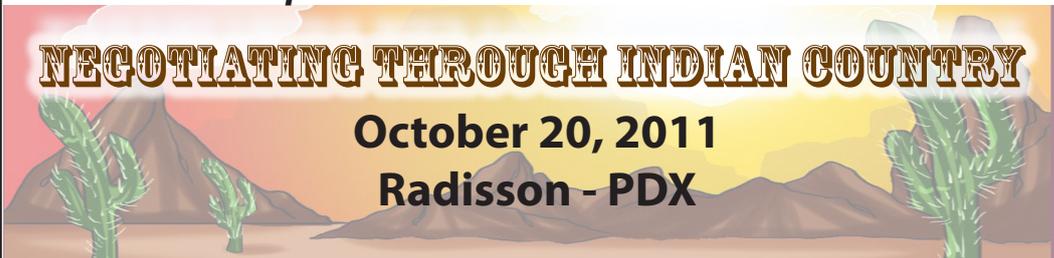
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Rescheduled

Chapter 3 seminar on Tribal Negotiations has been moved from April 14th :

NEGOTIATING THROUGH INDIAN COUNTRY

October 20, 2011
Radisson - PDX



What do you do when you are following someone and they drop a \$50 bill on the ground in front of you? Do you pick it up and holler at them to let them know they lost it or do you keep it?

Let's say you find a bag with \$5000 in it, what do you do, keep it and spend it on something near and dear to your heart or do you report it to the local police and hope that the person that lost it can recover it.

What do you do when you are out with a landowner, business related, and they happen to own a hotel and they offer to upgrade a room if you want to stay sometime, as a private citizen, not related to work?

//Ethics, also known as moral philosophy, is a branch of philosophy that addresses questions about morality - that is, concepts such as good and evil, right and wrong, virtue and vice, justice, etc. " ---taken from Wikipedia, the free encyclopedia on the internet.

Why does every organization that I have been involved in have a code of ethics that we swear to abide by? Why do I have to take annual ethics training at work and why is re-occurring training required every so often in order to keep my real estate license or for those that have them, to keep the SR/WA designation? Why is it simply important?

Ethics is a hot word with the Bernie Madoff's out there, the Treasurers of the local Little League embezzling, and the temptations of everyday life as times get tougher around us. I actually had my annual ethics training at work today; required, yes, but interesting. The instructor said that something we should value most is our integrity. She quoted Warren Buffet as saying, "it takes 20 years to build a reputation and five minutes to ruin it. If you think about that, you'll do things differently." Will we? Do we value even the perception of wrong doing, or doing something right? Funny, isn't it, that people may not notice what we do right, but they will certainly be all over things that we do wrong!

More training in a busy work schedule is usually very boring, just tolerated. But think about it in relation to the few examples above. I get a personal sense of having done the right thing when I let a cashier know that she gave me too much change back; simple but satisfying. This translates into the bigger picture when we are working with our customers and clients every day. Yes, we have an obligation to get the best bang for the buck for our agency/ employer, but don't we want to see the outcome

as a win-win? Yes, we really believe that offer is "fair market value." Yes, we can find a way that grandpa's favorite tree won't be cut (we'll build the freeway around it).

So we do the best that we can and sometimes we fall down, but we are only human. So let's support each other, and for Pete's sake, let's be polite and watch our email tonality! Recently, when I was relaxing with friends at a local public watering hole and was told that someone walked up and asked my friend if I was angry. Why, no, that is my normal face! Ethical situation, no, but it made me glaringly aware that sometimes we aren't aware of how we come across to others. So this could be translated into our unconscious actions - deciding to pocket the \$50 bill, keeping the bag with the \$5000 only to find out later that it was a business's deposit and they had to lay off employees as a result, or not only taking advantage of the room upgrade, but getting discounts for associates for the hotel spa services.

Listen, whatever your beliefs, isn't it worth it to accumulate all the kudos for when we stand before those Pearly Gates? "No, I really didn't mean to put that pen from the bank in my purse, St. Peter. Let me in, PLEASE!"

Just something to think about; and hopefully I will be a person that my Chapter can look up to and be proud to have leading us into the changes that are coming our way.

Dawneen



"Where Are They Now"

My "Second" Retirement - Allen (Andy) Anderson, SR/WA
IRWA Chapter 3 President, 1988 and Professional of the Year 1986

Alright now, a show of hands... How many of us decided to learn Mandarin Chinese to stay sharp as we got a tad older? Put the hands down, fibbers. Everyone, that is, except Andy Anderson.

When this ODOT and Universal Field Services double retiree chose a mental exercise to fight off the cobwebs of ageing, he jumped right into the deep end of the challenge pool. "I felt that the best way to exercise my mind would be to learn a difficult foreign language," Anderson explained, via e-mail from his home in Bend. "I chose to learn Mandarin Chinese."

The more Andy studied Chinese, "the more interested in China and the culture I became," he said. He found many Chinese friends on the Internet, and spent many hours on audio and video conversations practicing Chinese with my overseas friends. He hired a Chinese teacher to give weekly lessons. In 2006, he put his lessons to the test when he and wife Shari made their first trip to China. "We loved it," Andy said. "We visited all the recommended landmarks and met many of my internet friends. However, I felt too restricted by being in a tour group, and I wanted to return as soon as possible."

Actually, none of this will surprise anyone who knows Andy, and his enthusiasm and his dedication to perfection. These are the foundations of the fine work ethic he brought to ODOT, 1971-1999, and Universal, 1999-2008.

But our allusion to diving deep into his chosen avocation is no casual description. In 2007 and 2008, he attended the Dalian University of Technology in Dalian, China, and took immersion courses in the Chinese language. He lived in a Chinese apartment and walked and talked among the Chinese people. Shari joined him on tours to northern China. "Shari and I often helped Chinese college students and children practice English. I was invited to give presentations on the American economy. I was well received. I hated to leave."

He was back soon enough. In 2010, he celebrated the Chinese New Year with a family living in Shenyang. He joined one of his Chinese friends on a bus tour through southern China. "I was the only foreigner on the bus. Everyone else was 100% Chinese," he said. "However, I spoke Chinese well enough to communicate with several families on the tour and make new friends. After the tour, I was invited to give a presentation on the importance of education to a high school class in Shenyang. "Apparently my presentation was impressive, because I was immediately offered a teaching position. I politely declined, because I did not want to leave my wife alone."

Despite his love of China and the Chinese people, he will not be returning this year.

"instead, my lovely wife and I will be celebrating our 40th wedding anniversary," he said, "by going to England and France."



Although it is obvious, Andy reported, "I'm enjoying my 'second retirement'. My fears about not having anything to do were unfounded. Instead, to our pleasant surprise, Shari and I are busier and more physically active now than we have ever been." Yet, while he has stepped away from his old work, those habits are never forgotten. Universal staff recall that when Andy came back from China the first time, he told of seeing the huge hydroelectric dam project of the Yangtze River. "Now, that," he told his friends, "made for a lot of relocation files."

Allen giving a presentation on the importance of education to a high school class in Shenyang, China.



Allen giving an Economics presentation to a student group at the Dalian University of Technology.

2011 IRWA Conference

Conference Location:

Hilton Atlanta
 255 Courtland Street NE
 Atlanta, Georgia, United States 3030:
 Tel: 1-404-659-2000
 www.atlanta.hilton.com



Conference Dates:

Sunday, June 12, 2011 – Wednesday, June 15, 2011

Registration Rates (all rates are listed in US\$):

	By March 25	March 26 – May 13	After May 13
Member – Full Registration	\$425	\$475	\$575
Non-Member – Full Registration	\$525	\$575	\$675
Daily Registration (per day)	\$175	\$200	\$225
Companion	\$225	\$225	\$250
Youth (under 18)	\$40	\$40	\$50

IRWA Ch 3 Class

May 10-12

C-201

Communications
 in Real Estate
 Negotiation

Master Facilitator:
Carol Brooks, SR/WA

Site: Radisson,
 PDX

May 19

IRWA Chapter 3 Class

C-606 **Environmental Awareness** (Newly rewritten)

Facilitator: *Fred Walasavage*

Site: Radisson, PDX

REGISTER NOW!



JAPAN DISASTER RELIEF FUND

In support of our Japanese Affiliate members, families and friends impacted by the Japan Earthquake and Pacific Tsunami, a disaster relief fund has been set up through IRWA to provide support to the American Red Cross. Members have donated \$1,575 to date. IRWA will match up to \$2,500 in contributions made by April 15.

You can donate through the IRWA website at irwaonline.org under the tab heading Association News: Japan Relief Disaster Fund.

Carol Brooks, SR/WA is a Master Facilitator for IRWA courses. She will be Facilitating our C-201 class on *Communications in Real Estate Negotiation*. Check out her latest article.

THE POWER OF WORDS

"The way we communicate with others and with ourselves ultimately determines the quality of our lives."
-Anthony Robbins

BY CAROL L. BROOKS, SR/WA

Max sits at his desk staring at a project file. The expandable envelope is jammed with plans, contracts, reports, schedules and property records. He picks it up, hesitates, and then tosses it down. He has done this a thousand times today, it seems. What made him think he could take the lead position on this project anyway? The public is in an uproar. Nobody wants this transmission line. They're angry and threatening to block the project.

Max is overwhelmed. But perhaps his main problem isn't with the public, but with his self-talk. Words are powerful, whether they are spoken, written or simply in our thoughts. The words we use to think and talk about our workload, our goals, our projects and the people we work with influence our thoughts and actions about them.

Words create impressions, images and expectations. They build psychological connections and influence how we think. Since thoughts determine actions, there's a strong connection between the words we use and the results we get. Words have the power to promote a person's self-image or leave an emotional scar for years to come. Poorly chosen words can kill enthusiasm, affect self-esteem, lower expectations and hold people back. Carefully chosen words can motivate, offer hope, create vision, effect thinking and alter results. Our word choice should create a visual of a desired outcome.

Perhaps the most powerful influence on our attitude is what we say to ourselves, and believe. It is not what happens to us, but how we respond internally to what happens that determines our thoughts and feelings, mind power, and ultimately, our actions. By controlling our inner dialogue, or self-talk, we can begin to assert control over every other dimension of our lives.

But sometimes we speak to ourselves far more negatively than we would to an adversary. Negative thoughts will only derail our goals to success. We are continually faced with challenges and difficulties, with problems and disappointments, with temporary setbacks and defeats. How we talk to ourselves can affect how quickly we spring-back from the low points in our lives.

Our self-talk determines the quality and tone of our emotional life. When we see things positively and constructively, and look for the good in each situation and each person, we have a tendency to remain naturally positive and optimistic. Since the quality of our life is determined by how we feel, one of our most important goals should be to use every psychological technique available to keep ourselves thinking about what we want, and to keep our minds off of what we don't want, or what we fear.

Think back to Max and the conundrum he has created by the power of his words. How does he perceive his situation – as a problem or a challenge? It's more than semantics. Different words evoke different feelings. We would no doubt have a more positive frame of mind meeting a challenge than fixing a problem. So, let's encourage Max to replace his negative thoughts with some positive word choices, which might look something like this:

Negative: "What made me think I could take the lead position on this project?"

Positive: "I've worked hard since I got into right of way, and I've delivered on all of my jobs. Although this is the biggest and most important job I've been assigned, I'm up for it. I can do this!"

Negative: "The public is in an uproar. Nobody wants this transmission line. They're angry and threatening to block the project."

Positive: "My team and I will listen to everyone's concerns and treat each owner as an individual. We'll work hard to build trust. We may not please 100% of the property owners, but we'll do our best."

We program our brain with the words of our self-talk. Fortunately, our brains are willing to be reprogrammed. We simply need to use encouraging words. In the totality of life itself, you are highly valued and play an intricate role—choose words that match your vital contribution.

Education Courses for 2011

May 10-12

C-201

Communications in Real Estate Negotiation

Facilitator: *Carol Brooks, SR/WA*

Site: Radisson, PDX

May 19

C-606

Environmental Awareness (Newly rewritten)

Facilitator: *Fred Walasavage*

Site: Radisson, PDX

July 12-13

C-501

Residential Relo Assistance

Facilitator: *Al House, SR/WA*

Site: Radisson, PDX

July 26-27

C-502

Business Relocation

Facilitator: *Al House*

Site: Phoenix Inn - North, Salem

July 28-29

Ch 3: Relocation Rendezvous III

Facilitator: *Al House and Expert Panel of Speakers*

Site: Red Lion Hotel, Salem

September 21

C-901

Engineering Plan Dev & App

Facilitator: *Joe Pestinger, SR/WA*

Site: Radisson, PDX

September 22

C-104

Standards of Practice for R/W Professionals

Facilitator: *Joe Pestinger, SR/WA*

Site: Radisson, PDX

October 5-6

C-207

Practical Negotiations for US Fed Funded Acq's

Facilitator: *TBA*

Site: Radisson, PDX

October 20 (**Rescheduled from April 14**)

Ch 3: Tribal Relations & Negotiations Seminar

Facilitators: *Expert Panel of Speakers*

Site: Radisson, PDX

November 2-3

C-700

Intro to Property Management

Facilitator: *Joe Pestinger, SR/WA*

Site: Radisson, PDX

Make sure to check periodically www.irwachapter3.com for any course updates, or changes to the course schedule.

NEPA WEEPA continued from page 1

Skip Haak continued:

environmental documents, preparing permit applications, agency coordination, compliance inspections, and associated design work.

In addition, Mr. Haak has served as environmental lead on numerous projects overseeing other environmental staff and working directly with project engineers and contractors to ensure compliance with regulatory requirements.

Dulcy A. Berri continued:

She has managed complex assessment and remediation projects for major oil companies, state and local municipalities, ports and private commercial and industrial clients. She has been contract manager for PBS' on-call environmental services contracts with the Vancouver

Housing Authority, PacifiCorp, Portland Development Commission, BPA and TriMet.

Dulcy's technical experience includes managing complex due diligence issues; hydrogeological assessment, aquifer testing, design, installation and testing of groundwater monitoring and water supply wells.

Her experience also includes work on water rights and natural resource assessments; feasibility testing, design, construction and operation of soil and groundwater remediation systems.

Dulcy has also been involved in third party review and support to legal counsel; successful agency closure on numerous cleanup projects, including institutional controls, Prospective Purchaser Agreements, Voluntary Cleanup Program and Independent Remedial Action Program.

Professional Development News

Congratulations to the following members: Casey Overcamp new SR/WA recipient; also, Eilene Gehrke and Mary Henderson for SR/WA Recertification

Chapter 3 New Members

At the March Board Meetings, the following people were approved for IRWA membership:

Barry Bliss	Universal Fields Services, 503-399-8002, ufsbarry@comcast.net
Richard Fenton	FFCM, Inc, 541-386-3300, fenton725@yahoo.com
Georgine Gleason	Oregon Department of Transportation, 503-986-2604, Georgine.N.Gleason@odot.state.or.us
Leslie Manning	Oregon Department of Transportation, 503-986-3409, Leslie.Manning@odot.state.or.us

Take the opportunity to contact and meet these new members and welcome them into our Chapter.

March Meeting

Our thanks to Cliff, for talking about some different ways to value timber for right of way projects. It was great to learn that stump values are not always the best reflection of market value for timber.

Cliff Barnhart joined Stuntzner Engineering & Forestry in 1992 as a Forester/Forest Resource Analyst and became a partner in the firm in 1997. His work with Stuntzner combines timberland appraisal projects, forest inventory, forest management, logging and transportation analysis, and environmental impact analysis. Mr. Barnhart has appraised timberland and standing timber throughout Oregon and Alaska. His appraisal experience has included both Eastern Oregon and Western Oregon timberlands for the purpose of acquisition, estate valuation, collateral, conservation easements, exchanges, and litigation.



Cliff Barnhart, ACF
Stuntzner Engineering & Forestry



2011 IRWA Conference Education Schedule



ASSET MANAGEMENT

- Mon., June 13 8:00 am – 9:00 am Enterprise Asset Management – City of Red Deer
- Mon., June 13 10:00 am – 11:30 am Trees and Underground Utilities in Germany
- Mon., June 13 1:30 pm – 3:00 pm What's that Doing on my Right of Way?
- Mon., June 13 3:30 pm – 5:00 pm Surplus Property Disposition: How to Win the Game for your Agency
- Wed., June 15 10:00 am – 12:00 pm Wireless and Right of Way

ENVIRONMENT

- Mon., June 13 3:30 pm – 4:30 pm Energy Siting and ROW Related Assessment - Policy Challenges and Opportunities
- Tues., June 14 9:00 am – 10:30 am Alberta OilSands Development & the Environment
- Tues., June 14 1:00 pm – 3:00 pm Using Geospatial Intelligence
- Wed., June 15 8:00 am – 9:30 am Environmental Justice
- Wed., June 15 10:00 am – 11:30 am Current Environmental Mitigation Requirements & Issues

ETHICS

- Tues., June 14 9:00 am – 10:30 am Changes/Revisions to IRWA Disciplinary Rules & Procedures

INTERNATIONAL / ALLIED PARTNERS

- Mon., June 13 10:00 am – 11:30 am Trees and Underground Utilities in Germany
- Mon., June 13 1:00 pm – 2:00 pm South African Right of Way Association (tentative)
- Mon., June 13 3:30 pm – 4:30 pm Compulsory Purchase Association
- Mon., June 13 3:30 pm – 5:00 pm Commercial Real Estate Women

LOCAL PUBLIC AGENCY

- Mon., June 13 10:00 am – 11:30 am What Happens When LPA's Receive Federal Funding?
- Mon., June 13 1:30 pm – 3:00 pm Eminent Domain Update
- Tues., June 14 3:30 pm – 5:00 pm Best Practices in Right of Way
- Wed., June 15 8:00 am – 9:00 am I-5 Columbia River Crossing

PIPELINE

- Mon., June 13 8:00 am – 9:30 am Carbon Regulation/Enhanced Oil Recovery
- Mon., June 13 10:00 am – 11:30 am Frac 101/Hydraulic Fracturing
- Wed., June 15 8:00 am – 9:30 am GIS

PROFESSIONAL DEVELOPMENT

- Mon., June 13 10:00 am – 11:00 am IPDC Panel Discussion
- Mon., June 13 1:30 pm – 2:30 pm Appraiser Cross Certification
- Tues., June 14 10:30 am – 12:00 pm Navigating IRWA's Career Path for Right of Way Professionals
- Tues., June 14 1:00 pm – 3:00 pm Chapter Best Practices – Education Roundtable
- Wed., June 15 8:00 am – 10:30 am Leadership Institute Workshop (by invitation)
- Wed., June 15 11:00 am – 12:30 pm Incoming Chapter Leadership Session (by invitation)

RELOCATION

- Mon., June 13 8:00 am – 9:30 am Relocation – Point/Counterpoint
- Mon., June 13 10:00 am – 11:30 am What Happens When LPA's Receive Federal Funding?
- Tues., June 14 9:00 am – 10:30 am Relocation Incentive Payments
- Tues., June 14 10:30 am – 12:00 pm Design Build – Right of Way Transitional Practice
- Tues., June 14 1:30 pm – 3:00 pm Carve-Outs
- Tues., June 14 3:30 pm – 5:00 pm Replacement Housing Comparables: Best Practices
- Wed., June 15 8:00 am – 9:30 am Environmental Justice



2011 IRWA Conference Education Schedule Cont.



SURVEYING AND ENGINEERING

- Mon., June 13 8:00 am – 9:30 am E-Recording of Deeds and Plans
- Tues., June 14 9:00 am – 12:00 pm Surveying 101 (Part 1 and 2)
- Tues., June 14 1:30 pm – 3:00 pm Reviewing Surveys and Descriptions
- Tues., June 14 3:30 pm – 5:00 pm Subsurface Utility Engineering
- Tues., June 14 1:00 pm – 3:00 pm Using Geospatial Intelligence
- Wed., June 15 10:00 am – 11:30 am Setting the Southern Boundary of the U.S.

TRANSPORTATION

- Mon., June 13 8:00 am – 9:30 am Utah Transit Authority Frontlines 2015 Program – Project of the Year
- Mon., June 13 1:30 pm – 3:00 pm Atlanta’s Airport Noise Mitigation Programs
- Mon., June 13 3:30 pm – 5:00 pm Detours, Long Commutes, Delayed Flights, and Mass Transit Failures
- Tues., June 14 9:00 am – 10:00 am Atlanta Airport Development
- Tues., June 14 11:00 am – 12:00 pm Hoover Dam Bypass
- Tues., June 14 1:00 pm – 2:30 pm Freight: Back to the Future
- Tues., June 14 3:30 pm – 4:30 pm Climate Change and Renewable Energy Technologies Impacts in the ROW
- Wed., June 15 8:00 am – 9:30 am AASHTO ROW & Utilities Update & Federal Update

UTILITIES

- Mon., June 13 10:00 am – 11:00 am Solutions or NIMBYS: Your Choice
- Mon., June 13 10:00 am – 11:30 am Trees and Underground Utilities in Germany
- Tues., June 14 9:00 am – 10:00 am Utility Round Table
- Tues., June 14 11:00 am – 12:00 pm What’s a Smart Grid?
- Wed., June 15 10:00 am – 12:00 pm Wireless and Right of Way
- Wed., June 15 8:00 am – 9:30 am GIS

VALUATION

- Mon., June 13 8:00 am – 9:30 am High Voltage Transmission Lines
- Mon., June 13 1:30 pm – 2:30 pm Georgia Power Conversion
- Mon., June 13 3:30 pm – 5:00 pm Appraising Contaminated Properties
- Tues., June 14 3:30 pm – 5:00 pm Overview of the Market Perspectives
- Wed., June 15 10:00 am – 12:00 pm FasTracks-Denver’s Mass Transit Project: Planning, Approving, Financing, Building

SUDUKO

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Word Scramble

Scrambled Proverbs

Can you unscramble the words to create the English proverb?

1. STONICA KAPES DUELOR HANT SWORD
2. THREE SI ON COCAINGUNT FRO STATE
3. STEAH KAMES ASTEW
4. A HTICTS IN MITE VASES NEIN

Answers to Puzzles at bottom of page 15

Clyde Johnson, SR/WA, Treasurer of the Right of Way International Education Foundation attended the Spring Forum in Seattle this year in an effort to promote the Foundation and its cause to further the education programs within the Association.

Right of Way Education - Why is it so important?

Billions of dollars are spent annually in the acquisition, management and transfer of rights of way. With the technical skills required in this field, specialized education and training is essential. To ensure that right of way professionals maintain the highest standards of competency, new courses and training programs must keep pace with the evolving marketplace.

What is the RWIEF?

The Right of Way International Education Foundation (RWIEF) is a non-profit tax exempt corporation. Classified as a public charity under the IRS Code beginning in 1978, all contributions made to the RWIEF are tax deductible.

What is their purpose?

The foundation was established for the primary purpose of funding right of way education initiatives. Since continuing education and professional development are essential to the growth and advancement of our profession, the foundation focuses on generating financial contributions and determining how to best allocate those funds on behalf of the right of way profession.

What type of programs does the RWIEF fund?

With over \$1.2 million in assets, the RWIEF takes a strategic approach in determining which right of way educational programs to support. Over the last few years, funding has been allocated to projects that fall within these categories:

- New course development
- Revamping of existing courses
- Web-based training programs
- Educational summits
- Career development and outreach

Who contributes to RWIEF?

We appreciate the generosity demonstrated by IRWA members, individuals and companies who make charitable contributions throughout the year. Through membership renewals, donations from chapters, regions, and funds generated from the annual auction and golf tournament, the RWIEF has been able to keep pace with increasing educational demands.

What are some ways to contribute?

- Include a donation with your IRWA membership renewal
- Collect funds through your chapter
- Donate an item to the annual auction
- Support the annual golf tournament

What do you get in return?

Donating to any worthy cause instills a sense of pride. Giving back to one's profession takes that feeling of pride to an entirely new level. By supporting the greater cause, we can make an impact for ourselves and on those who follow in our professional footsteps. Plus, all donations are tax deductible!

Who benefits from these programs?

As the professional development needs of today's right of way professional evolve, individuals involved in all aspects of right of way will benefit from the advancements made in education.

If you are interested in learning more about the Foundation, check out the website through irwaonline.org.

REGION 7 SPRING FORUM REPORT

MARCH 18 & 19, 2011

SEATTLE, WA

by Chapter 3 President Elect Jim Lingman, SR/WA

Region 7's Spring Forum 2011, kicked off Friday evening with a very energetic and engaging, "Strategic Brainstorming" session with Daniel Stekol, Marketing Director from IRWA World Headquarters. Chapter and Region leaders experienced exciting and creative conversation on topics to fuel the IRWA fire in our own region, chapter and its members.



President Elect Jim Lingman, SR/WA, (Center) and Vice President Matt Gossett (Right) at the Region 7 Spring Forum

The centerpiece or focus of the Region 7 Forum was membership; their retention and involvement on all levels;

international, region and chapter. Headquarters conducted a membership renewal drive with 88 percent of the 90 percent renewal goal being achieved by February 23rd. A follow-up membership drive will be conducted in mid-April, headquarters is asking for the chapter's support/participation.

Education planning was also discussed with three year course plans for chapters due by the International Education Conference in Atlanta, June 2011. The new online course coordinator course is up and running. HQ's consideration of a course facilitator clinic being held in Atlanta was also mentioned.

The Region 7 Professional of the Year Award was presented to two individuals this year. Congratulations to Jim Price, MAI, SR/WA, Chapter 4 and Brad Thomas, RW-RAC, Chapter 4.

Elections of new Region Chair, Vice Chair and Secretary also took place on Saturday. Elected for the upcoming year is Patricia Thayer, SR/WA from Chapter 71 as Region Chair, Kerri Wittman, SR/WA from Chapter 4 as Region Vice Chair and Brad Thomas, RW-RAC from Chapter 4 as Secretary.



Pictured, from left are, Chapter 3 members, Dan Benson, SR/WA, John Hooson, SR/WA, Leslie Finnigan SR/WA, Jim Lingman, SR/WA and Matt Gossett



IRWA Bus. Dev. Officer Daniel Stekol with our Ch 3 Pres Elect Jim Lingman, SR/WA

HANNA, McELDOWNEY & ASSOCIATES

Right of Way Services

Roger D. Hanna

Certified Appraiser
Real Estate Broker

8835 SW Canyon Lane #405, Portland, OR 97225
(503) 297-9588, Fax (503) 297-2835



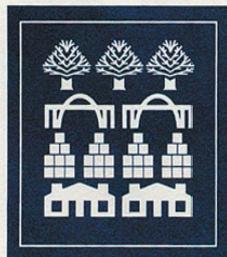
Northwest Division
Land-R/W-Relocation Services

Leslie Finnigan, SR/WA

Regional Manager

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Shannon L. Fish
Project Coordinator

INTEGRA Realty Resources

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*Beaver State Chapter 3, IRWA Board Briefs
Condensed Meeting Minutes for March 10, 2011
Ernesto's Restaurant – 8544 SW Apple Way, Portland, OR*

Call to Order: President Dawneen Dostert called the meeting to order at 10:45 a.m.

Determination of Quorum: Secretary Matt Gossett determined that a quorum was present with proxies.

Approval of February 11, 2010 Minutes – approved and seconded.

Treasurer's Report: Jim Lingeman the report was approved and seconded.

Education Report: Sandra Billings provided list of upcoming courses.

PDC Report: Linda Birth reported - New SR/WA: Casey Overcamp; SR/WA Recertification: Eilene Gehrke, Mary Henderson; SR/WA Candidacy: Brenday Howe; RAC Candidacy: Geri Hall, Mike McNeil, Kayla Gutierrez.

OLD BUSINESS:

Chapter Manual, By Laws and Elections: Jaci Margeson continues to prepare this information for the Chapter.

Life Membership: A motion was heard from that life membership be granted to Evar Knudtson and Jerry Swan. The motion was seconded and passed with unanimous approval.

Recap/Update from Retreat topic included IT Committee discussion, Chapter still looking for a historian, member surveys.

NEW BUSINESS:

Audit: Carl Toland to look into securing his clubhouse for a Chapter audit in May, 2011.

Region meetings/Attendees/Forums: President Elect Jim Lingeman and Vice President Matt Gossett will attend the Region 7 Spring Forum in Seattle on March 18-19, 2011.

National Conference Attendees: It has been determined that Jim Lingeman and Matt Gossett will be attending the National Conference in Atlanta, GA.

Ernesto's price increase: Ernesto's is increasing the price of the luncheon.

Taxes for 2010: Marta Goosey is preparing tax information for the Chapter. Jaci Margeson is assisting in this effort.

Payment for advertisements in the Newsletter: The Newsletter editor should be assuming the responsibility of invoicing any groups putting advertisements in the newsletter. Cost for 12 months ad in the newsletter from the time they pay is \$40.00/year.

New potential members: Four new potential candidates for membership were discussed. After confirming that the new potential members' dues were paid, the following candidates were voted in as new members: Barry Bliss, Leslie Manning, Richard Fenton and Georgine Gleason. A motion was made and seconded to accept the new applicants. The motion had unanimous approval.

ADJOURNMENT: President Dostert adjourned the Board meeting at 11:55 PM.

Officers 2011

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Committee Chairs for 2011

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5	2	7	4	3	6	9	8	1
8	3	4	9	1	2	5	6	7
9	6	1	8	5	7	2	4	3
3	5	8	2	6	1	4	7	9
7	1	9	5	4	8	6	3	2
2	4	6	3	7	9	1	5	8
1	7	3	6	2	4	8	9	5
6	9	5	1	8	3	7	2	4
4	8	2	7	9	5	3	1	6

Answers to Word Scramble
1. ACTIONS SPEAK LOUDER THAN WORDS, 2. THERE IS NO ACCOUNTING FOR TASTE
3. HASTE MAKES WASTE, 4. A STITCH IN TIME SAVES NINE