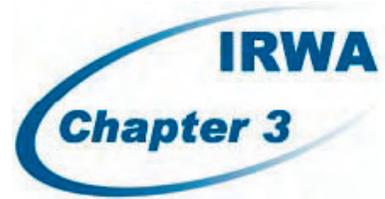


The award-winning
Beaver Tales



BEAVER STATE CHAPTER 3 – SINCE 1950

OREGON–SW WASHINGTON

February 9, 2007 – Luncheon Meeting

>>>> JACKPOT IS NOW \$25 <<<<<

To be eligible for the **JACKPOT**, you must make a lunch reservation be a member and be present!!

ERNESTO's
8544 SW Apple Way
Portland, Oregon 97225

Take I-5 to 217, take Beaverton exit, east on
Beaverton Hillsdale Hwy (just west of AAA bldg)
then right into the shopping center. Lots of parking!!

Board Meeting: 10:30 am
Meeting: 12:00 noon
Speaker: 12:15 pm

Ernesto's request that we not arrive until 10:30 AM

Ernesto's Italian Buffet
Pizza, Pasta, Fish, Veg-
gies, Salad Bar, and
Non Alcoholic Beverage
\$11



**ELECTRONIC
MEETING
REMINDER**

Would you like an e-mail
reminder for the next
chapter meeting??

CONTACT

Meeting Coordinator
Monica Stafflund at
mastafflund@bpa.gov

SPEAKER: Glenn Bridger

TOPIC: The Future of Right of Way

What services, laws, and standards does our profession need in the future? Glenn Bridger has served on an FHWA focus group discussing this topic, and is on a panel at the Public Real Estate Symposium on February 13th to share ideas with the national attendees. Glenn will discuss this topic with you, and welcome your ideas on what you see as important for our future.

Glenn Bridger's right of way experience started in 1965, where began his 38 year career with the Federal Highway Administration. He presently serves as the Northwest Director of Real Estate Services for HDR Engineering.

**Meal Reservations due
February 7th**

Clark Co: Pam Mason
(360) 397-6118 x4376

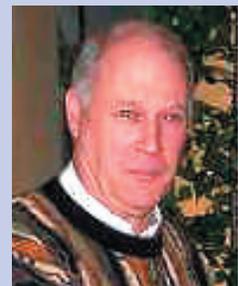
All Others: Monica Stafflund
(360) 619-6459
mastafflund@bpa.gov



Patrick Hinds!!

We Finally Have A Winner!!
Congratulations On Winning
The \$525 Jackpot Drawing!!

Congradulations to Will Werner
for winning the bring a potential
new member to lunch drawing.





THE PREZ SEZ

An organization's success depends on the efforts of its members. Chapter 3 has been blessed to have a number of dedicated and active members who are committed to keeping this organization strong and healthy. Nevertheless, there is room in the chapter for more members to become active.

I am convinced that active members are essential for the chapter's survival both in the near term and longer. The benefits of being an active member go beyond simply getting to attend terrific courses at a reduce price.

Active membership can also lead to personal growth. As I look back on the past few months when I became more active, I am amazed at the benefits and personal growth I experienced merely because I became more active in the chapter.

I remember the first time I was ask to lead the chapter meeting – boy was I nervous. All those complicated rules of order. I was quaking in my shoes. Then I had to speak to all the participants at the annual seminar, one of the largest groups I have ever addressed. On the first day of the seminar, I was so nervous I could hardly turn the pages in the program my hands were shaking so much.

Last month I led my first board meeting as the president, and while I suspect I will never feel entirely comfortable speaking in public, at least at this meeting I was able to control both my hands and my feet and to keep the pages turning.

The keys to members to continuing or becoming more active is for the chapter to (1) conduct programs or classes that the members find interesting, (2) provide the members with opportunities for meaningful discussion of the issues facing the right-of-way professional (3) arrange for exciting guest speakers that members look forward to hear-

ing and (4) provide "cutting" edge information that members can use in their everyday jobs. To find out what you, as members, want from this organization, and whether we are providing the programs and opportunities that you want, we are developing a survey that we will be mailing to all members in February or March. Your answers to the survey questions are important. Your answers will assist and inform the direction we take this year with our mini-seminars or courses, and the direction we take in years to come. When you get the survey please take the time to fill it out and send it back to us.

But in the mean time, if any of you know of an interesting program that our members might find interesting, please contact me or any of the other board members. Or if any of you know of an exciting guest speaker that the members would look forward to hearing, contact me or any of the other board members. Or if any of you know about some "cutting" edge information that our members can use, contact a board member. Better yet, think about volunteering to speak on the topic at either one of our lunches or at a mini-course.

Or if you are feeling adventurous, think about volunteering to chair one of the chapter's committees. As you can see from this newsletter, we have lots of committee chair openings. If you think you might be interested in becoming more active in this organization by taking on a committee chair, contact me or any of the other board members.

If taking on a committee chair seems too adventurous right now, come to one of our executive board meeting to find out how this organization works. All board meetings are open to the general membership, and you need not be a committee chair to attend.

The board meeting starts at 10:30 am on the second Friday of the month, just before the membership lunch at Ernesto. But be warned, becoming more active in this organization will not only ensure the success of this chapter but could result in your own personal growth as well!!



F Y I

2007 Regional Seminar - Mark your calendar and plan on joining us April 27 in Bend Oregon for the 2007 Regional Spring Forum.

As you know, Chapter 3 is hosting the regional forum this spring - let's make it a well-attended forum with a large Chapter 3 presence. At the forum you will hear first hand, what is happening at the International level. In addition, you will get to meet people from other chapters and hear what they are doing.

As part of the forum, the chapter is planning to auction items that represent Oregon. If you have ideas for items or want to donate items that say "this is Oregon" please let me or one of the board members know. We can arrange to pick up the items at your convenience. The proceeds of the auction will be presented to the region.

In conjunction with the forum, we will be holding our first mini-seminar on April 26, again in Bend Oregon. The mini-seminar titled "Right-of-Way Best Practices" will be a one day program covering from "nuts to soup" some of the basics of the industry, including appraisal, relocation, and eminent domain just to name a few.

The cost for the mini-seminar will be greatly reduced if you sign up for both the mini-seminar and the spring forum. The flyers for the 2007 Regional Spring Forum and the Right of Way Best Practices mini-seminar will be out soon.

Other Events - Chapter 3 is planning two half day mini-courses for this year. Each of the courses will be held on the same day and in conjunction with the chapter's monthly lunch.

The mini courses will be designed to allow the participants to also attend the chapter's monthly lunch presentations. We are thinking about a course on Escrow and Deeds and a course on Survey and basic legal descriptions.

Our plans are to hold one of the mini-courses this spring, say May 11 and the other in the fall, say October 12. If any member is interested in presenting a mini-course this year or next year, please contact Jaci Margeson at ed.margeson@comcast.net or Carol Judd at carol.k.judd@state.or.us.

C-100 COURSE



Joe Gives Some One On One!!



The Class Hard At Work Learning The Basics.



There Was Good Class Discussion Even During Breaks.

LOOKING AHEAD



FEBRUARY 2007

February 9
Luncheon Meeting Ernesto's
dltenevck@bpa.gov

February 7-8
C-200 Prin. of RE Negotiation
pam.mason@clark.was.gov

February 22
C-409 Integrating Appraisal
Standards
emmy.r.jenson@ci.eugene.or.us

MARCH 2007

March 9
Luncheon Meeting Ernesto's
mastafflund@bpa.gov

March 12-13
C-700 Intro to Asset Property
Mgt
magdalena_campuzano@co.washington.or.us

March 14-15
C-701 Property Management:
Leasing
emmy.r.jenson@ci.eugene.or.us

March 20-21
C-501 Residential Relocation
Assistance
magdalena_campuzano@co.washington.or.us

APRIL 2007

April 13
Luncheon Meeting Ernesto's
mastafflund@bpa.gov

April 26-28
Regional Forum
Bend, OR
jmargeson@bpa.gov

MAY 2007

May 11
Luncheon Meeting Ernesto's
mastafflund@bpa.gov

May 17-18
C-800 Principles of RE Law
waendur@comcast.net

JUNE 2007

June 8
Luncheon Meeting Ernesto's
mastafflund@bpa.gov

June 13-14
C-900 Principles of RE
Engineering
emmy.r.jenson@ci.eugene.or.us

JULY 2007

July 13
Luncheon Meeting Ernesto's

July 18-19
C-400 Principles of RE Appraisal
james.k.godfrey@odot.state.or.us

AUGUST 2007

August 10
Luncheon Meeting Ernesto's
mastafflund@bpa.gov

SEPTEMBER 2007

September 14
Luncheon Meeting Ernesto's
mastafflund@bpa.gov

September 24-25
C-803 Eminent Domain Basics
magdalena_campuzano@co.washington.or.us

September 26-27
SR/WA Review
waendur@comcast.net

OCTOBER 2007

October 12
Luncheon Meeting Ernesto's
mastafflund@bpa.gov

October 23
C-103 Ethics & R/W Professions
magdalena_campuzano@co.washington.or.us

October 22
C-403 Easement Valuation
james.k.godfrey@odot.state.or.us

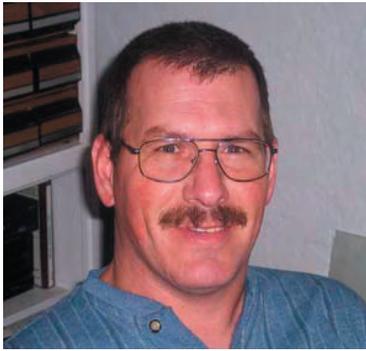
NOVEMBER 2007

November 1
C-505 Advanced Relo Assist
Coordinator Needed

November 9
Annual Gen. Membership Mtg.
Election of 2008 Officers

DECEMBER 2007

Installation of 2008 Officers
Holiday Celebration



Letter From The Editor

Hello again,

Well another month has come and gone. We had an exciting monthly meeting. Two members received their hard worked for SR/WA designations. One lucky person won the long running Jackpot of \$525. We had a course coordinators' training meeting, and the first course of the new year took place. I had the fortune to be a part of that class. Joe received lots of praise for his wonderful teaching style. I learned quite a lot from Joe. I came away from the course with a better understanding of the whole picture, not just my little area of it. We had a great selection of participants ranging from novice to well experienced. January proved to be a very successful month. Let's all make an effort to see that January's momentum carries on through out the new year.

Marty

OFFICE SPACE FOR RENT \$375 / MONTH

**SouthWest Portland - Beaverton
Area**

**Appraiser can share resources
(RMLS, Metro Scan, CoStar, ect.)
For details call**

**Steve Pio 503/469.8854
OR
Pete Arvidson 503/469.9200**



The course coordinator's training was very succesful. Our thanks to Jim Godfrey for his phone participation and good humor.

The Monthly Meeting



Steve Hansen spoke to the group about the SR/WA designation and what the new SR/WA members would be receiving. Thanks, Steve

Steve awards Patrick Hinds his SR/WA plaque, pin, and mug. Congratulations Patrick.



Nick Newman receives his SR/WA plaque, pin, and mug from Steve. Congratulations Nick !!

Patrick Hinds also won the Jackpot Drawing for \$525. Patrick is seen here receiving a check for the Jackpot from Casey Overcamp.

Finally a Special Thank You to Rod Bliss for sending me the photos from the monthly meeting.



BEAVER STATE CHAPTER 3

COURSE 200

Principles of Negotiation

February 7 - 8, 2007

8:00 am - 5:00 pm

This course blends the legalities, practicalities, and communication skills needed for successful, real-world r/w negotiations. With emphasis on the practical, as opposed to the theoretical, this course sets the stage for all IRWA communications courses that follow. Using the framework of Federal laws and regulations applicable to negotiators, the students explore their skills, habits, and styles, learning practical approaches and tips to improve settlement rates. Topics include: overview of Federal laws & regs; pre-negotiation "musts;" creating your personal style; types of negotiations; communicating effectively with all, including "Power Players;" common issues, tactics, and pitfalls; preparing an acquisition package; documenting contacts; preparing closing documentation; negotiating with occupants entitled to relocation assistance; preparing settlements & condemnations; and learning about alternative dispute resolution.

INSTRUCTOR

Claude Kaler, SR/WA, has over 30 years experience in the real estate communications and negotiations field. He served on IRWA's Int'l Valuation Committee. He is a member of the American Society for Training and Development, Association for Conflict Resolution, and a graduate of the Professional Training and Development Program, Eastern Washington University, School of Business.

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address. **\$25 late fee for registration on day of course (full course materials may not be available).**

Register early: course may be cancelled if there are insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

LOCATION

Portlander Inn & Marketplace
10350 N. Vancouver Way
Portland, OR 08217
503 345-0300

www.portlanderinn.com

ACCOMMODATIONS

contact facility directly; mention IRWA

**SR/WA & Recertification Credit
2 day (16 hours)**

**For course information, contact
Coordinator Pam Mason
360 397-6118, x4376
Pam.Mason@clark.wa.gov**

Name, Last	First	Member	\$400	\$
Company		Non-member	\$505	
Address		Facility Fee*	\$25	\$
City	State	ZIP	Total Enclosed	\$
Membership Number			*Facility Fee is mandatory *	
Phone	Email			

Beaver State Chapter 3 (TIN 93-6023076) is a non-profit organization

To Register, click

Method of Payment

or form and mail to

Check enclosed

Bill me

Marta Goosey, Course Registrar

M/C Visa

Exp Date

139 Barker Avenue

Card No.

Oregon City, OR 97045

Name on Card

Integrating Appraisal Standards
February 22, 2007 8:00 am - 5:00 pm

This course is designed for appraisers and agency staff who are familiar with appraising subject to agency rules and the USPAP. This course will assist students in identifying and correctly employing current Federal Agency Appraisal Standards, terminology and concepts. It will also clarify assignments for agency staff and consultants and help industry practitioners utilize and apply appraisal standards uniformly while meeting USPAP and other relevant requirements. This course is a combination of lecture; Power Point presentation; synergy exercises; and case studies with emphasis on student participation and interactions. Students will gain an enhanced clarification and understanding of: USPAP; *Uniform Appraisal Standards for Federal Land Acquisitions (The Yellow Book); The Appraisal Guide; Various Agency requirements.

INSTRUCTOR

Joachim Pestinger, SR/WA, is principal partner in A Better Way—Mediation and has 30+ years of experience in the r/w field. The retired Director of Real Estate, WS DOT, Joe set policy and oversaw all facets of state r/w programs as well as other state and local public agencies. He has served on IRWA's International Transportation, Property Management and Education Committees and is lead author of IRWA's revised Land Titles & Intro to Property Management courses. Joe is qualified as an expert valuation witness for Washington State Superior courts.

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment **not** required. You will receive a confirmation if you provide an email address. **\$25 late fee for registration on day of course (full course materials may not be available). Register early: course may be cancelled if there are insufficient registrants 21 days before start date.**

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course.

LOCATION

The Portlander Inn
 10350 N. Vancouver Way
 Portland, OR 97217
 503 345-0300

<http://www.portlanderinn.com>

ACCOMMODATIONS: contact facility directly, mentioning IRWA

Each participant is required to bring to the class an example of an appraisal problem preferably of a partial take with illustration (map).

For course information, contact Coordinator Emmy Jenson 541-682-5190 emmy.r.jenson@ci.eugene.or.us

SR/WA & Recertification Credit 1 day (8 hours)

Name, Last	First	Member	\$255*	\$
Company		Non-member	\$320*	\$
Address		Facility Fee	\$25	\$
City	State	ZIP	Total Enclosed	\$
Membership Number			<i>*Includes USPAP</i>	
Phone		Email		

Beaver State Chapter 3 (TIN 93-6023076) is a non-profit organization

<p>To Register, click or form and mail to Marta Goosey, Course Registrar 139 Barker Avenue Oregon City, OR 97045</p>	<p>Method of Payment</p>	
	<p>Check enclosed M/C Card No. Name on Card</p>	<p>Bill me Exp Date Visa</p>

BEAVER STATE CHAPTER 3

COURSE 501

Residential Relocation Assistance

March 28-29, 2007

8:00 am - 5:00 pm

Residential Relocation Assistance is a comprehensive overview of the processes and procedures involved in providing relocation assistance to residential owners. Materials are based on the lead agency's (Federal Highway Administration) regulations in implementing the Uniform Relocation Assistance and Real Property Acquisition Policies Act and all subsequent statutory and regulatory amendments. This course covers the following topics: replacement housing payments for residential owners and tenants, mobile homes, last resort housing, advisory assistance, calculating moving settlements for business, and filing of claims and appeals.. This course is designed to provide the relocation professional with information on the processes and procedures involved in providing relocation assistance to residential owners.

INSTRUCTOR

Joachim Pestinger, SR/WA, is principal partner in A Better Way—Mediation and has 30+ years of experience in the r/w field. The retired Director of Real Estate, WS DOT, Joe set policy and oversaw all facets of state r/w programs as well as other state and local public agencies. He has served on IRWA's International Transportation, Property Management and Education Committees and is lead author of IRWA's revised Land Titles & Intro to Property Management courses. Joe is qualified as an expert valuation witness for Washington State Superior courts..

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address. **\$25 late fee for registration on day of course (full course materials may not be available).**

Register early: course may be cancelled if there are insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

LOCATION

Portlander Inn & Marketplace
10350 N. Vancouver Way
Portland, OR 08217
503 345-0300

www.portlanderinn.com

ACCOMMODATIONS

contact facility directly; mention IRWA

For course information, contact Coordinator Magdalena Campuzano 503 846-7824

Magdalena.Campuzano@co.washington.or.us

**SR/WA & Recertification Credit
2 day (16 hours)**

Bring a hand-held calculator!

Name, Last	First	Member	\$400	\$
Company		Non-member	\$505	\$
Address		Facility Fee*	\$25	\$
City	State	ZIP	Total Enclosed	\$
Membership Number			*Facility Fee is mandatory *	
Phone		Email		

Beaver State Chapter 3 (TIN 93-6023076) is a non-profit organization

To Register, click

or form and mail to

Marta Goosey, Course Registrar
139 Barker Avenue
Oregon City, OR 97045

Method of Payment

Check enclosed	Bill me
M/C	Exp Date
Card No.	
Name on Card	

BEAVER STATE CHAPTER 3

COURSE 700

Introduction to Property Management

March 12-13, 2007 8:00 am - 5:00 pm

This course blends the legalities, practicalities, and communication skills needed for successful, real-world r/w negotiations. With emphasis on the practical, as opposed to the theoretical, this course sets the stage for all IRWA communications courses that follow. Using the framework of Federal laws and regulations applicable to negotiators, the students explore their skills, habits, and styles, learning practical approaches and tips to improve settlement rates. Topics include: overview of Federal laws & regs; pre-negotiation "musts;" creating your personal style; types of negotiations; communicating effectively with all, including "Power Players;" common issues, tactics, and pitfalls; preparing an acquisition package; documenting contacts; preparing closing documentation; negotiating with occupants entitled to relocation assistance; preparing settlements & condemnations; and learning about alternative dispute resolution.

INSTRUCTOR

Joachim Pestinger, SR/WA, is principal partner in A Better Way—Mediation and has 30+ years of experience in the r/w field. The retired Director of Real Estate, WS DOT, Joe set policy and oversaw all facets of state r/w programs as well as other state and local public agencies. He has served on IRWA's International Transportation, Property Management and Education Committees and is lead author of IRWA's revised Land Titles & Intro to Property Management courses. Joe is qualified as an expert valuation witness for Washington State Superior courts..

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address. **\$25 late fee for registration on day of course (full course materials may not be available).**

Register early: course may be cancelled if there are insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

LOCATION

Portlander Inn & Marketplace
10350 N. Vancouver Way
Portland, OR 08217
503 345-0300

www.portlanderinn.com

ACCOMMODATIONS

contact facility directly; mention IRWA

**SR/WA & Recertification Credit
2 day (16 hours)**

**For course information, contact
Coordinator Magdalena Campuzano
503 846-7824
Magdalena_Campuzano@
co.washington.or.us**

Name, Last	First	Member	\$400	\$
Company		Non-member	\$505	\$
Address		Facility Fee*	\$25	\$
City	State	ZIP	Total Enclosed	\$
Membership Number			*Facility Fee is mandatory *	
Phone		Email		

Beaver State Chapter 3 (TIN 93-6023076) is a non-profit organization

To Register, click

or form and mail to

Marta Goosey, Course Registrar
139 Barker Avenue
Oregon City, OR 97045

Method of Payment

Check enclosed	Bill me
M/C	Exp Date
Card No.	
Name on Card	

BEAVER STATE CHAPTER 3

COURSE 701

Property Management: Leasing

March 14-15, 2007

8:00 am - 5:00 pm

This course covers the fundamentals and practical aspects of leasing, focusing primarily on acquisition and revenue leasing with emphasis on private sector issues. Participants learn the reasoning behind leasing decisions and discover how to protect income through lease terms; Maintenance Provisions; Default Clauses; Assignment and subletting; Risk Management/Loss Control; Default/Remedies. Participants also learn to maximize income through the study of: Feasibility Analysis; Lease Options; and, Leasehold Marketing. This course emphasizes the practical aspects of leasing, dealing with Acquisition leases – when the agency is the lessee and Revenue leases – when the agency is the lessor. Special consideration is given to complex problems arising when the lessee constructs substantial improvements. Case studies and sample documents are used throughout the class.

INSTRUCTOR

Joachim Pestinger, SR/WA, is principal partner in A Better Way—Mediation and has 30+ years of experience in the r/w field. The retired Director of Real Estate, WS DOT, Joe set policy and oversaw all facets of state r/w programs as well as other state and local public agencies. He has served on IRWA's International Transportation, Property Management and Education Committees and is lead author of IRWA's revised Land Titles & Intro to Property Management courses. Joe is qualified as an expert valuation witness for Washington State Superior courts..

REGISTRATION

Register ONLY to Course Registrar, as shown below. Advance payment not required. You will receive a confirmation if you provide an email address. **\$25 late fee for registration on day of course (full course materials may not be available).**

Register early: course may be cancelled if there are insufficient registrants 21 days before start date.

CANCELLATION

Written cancellation notice required. Full refund if received by Course Registrar 15 days before start of course. 75% refund if received less than 15 days before start of course. No refund after start of course, but your printed course materials will be available upon request.

LOCATION

Portlander Inn & Marketplace
10350 N. Vancouver Way
Portland, OR 08217
503 345-0300

www.portlanderinn.com

ACCOMMODATIONS

contact facility directly; mention IRWA

**For course information, contact
Coordinator Emmy Jenson
541 682-5190
Emmy.R.Jenson@ci.eugene.or.us**

**SR/WA & Recertification Credit
2 day (16 hours)**

Name, Last	First	Member	\$400	\$
Company		Non-member	\$505	\$
Address		Facility Fee*	\$25	\$
City	State	ZIP	Total Enclosed	\$
Membership Number			*Facility Fee is mandatory *	
Phone		Email		

Beaver State Chapter 3 (TIN 93-6023076) is a non-profit organization

To Register, click

or form and mail to

Marta Goosey, Course Registrar
139 Barker Avenue
Oregon City, OR 97045

Method of Payment

Check enclosed	Bill me
M/C	Exp Date
Card No.	
Name on Card	

SERVICE DIRECTORY

This service directory is published to help you receive expert, quality help in your daily business. The advertisers are professionals in their respective fields. Ads are \$40 for 12 months. For information, contact Casey Overcamp at 503 975-5625 or CaseyOvercamp@Epicland.com

Epic Land Solutions, Inc.

Full Service Right of Way Consulting

Casey Overcamp

Direct Line: 503-975-5625 2230 SE Regner Road
Fax: 503-491-1670 Gresham, OR 97080
caseyovercamp@epicland.com www.epicland.com



David Goggin, MAI, SRA

Real Estate Appraisal • Residential & Commercial
Estate & Trusts • Expert Testimony

Mulligan & Associates Appraisal Co., Inc.

914 ESTHER ST. • VANCOUVER, WA 98660
(360) 695-1295 • FAX (360) 695-7205
E-MAIL: david@mulliganandassociates.com

Moscato Ofner & Henningsen, Inc.

Real Estate Appraisers and Consultants

Louis J. Moscato, MAI
Lawrence E. Ofner, MAI
Scott A. Henningsen, MAI

Suite 200 Tel. (503) 646-8111
13765 NW Cornell Road Fax (503) 646-8425
Portland, Oregon 97229 E-Mail larry@mohportland.com

HANNA, McELDOWNEY & ASSOCIATES

Right of Way Services

Roger D. Hanna

Certified Appraiser
Real Estate Broker

8835 SW Canyon Lane #405, Portland, OR 97225
(503) 297-9588, Fax (503) 297-2835



Northwest Division
Land-R/W-Relocation Services

Leslie Benckendorf, SR/WA
Regional Manager

P.O. Box 2354 Office: 503/399-8002
Salem, Oregon 97308-2354 Fax: 503/399-8003
E-Mail: lbenckendorf@ufsrw.com Toll Free: 877/501-7282
Cell: 503/709-1916



A BETTER WAY - MEDIATION, LLP

SPECIALIZING IN RIGHT OF WAY AND REAL ESTATE DISPUTE RESOLUTION

JOACHIM PESTINGER, SR/WA
PRINCIPAL PARTNER

134 AMMONS LANE S.E.
PO Box 1227
PORTLAND WA 98360-1227

BUS: 360-893-2689
HOME: 360-893-6617
CELL: 253-820-0283
EMAIL: PESTINGER@EARTHLINK.NET



www.pbsenv.com

Andrew F. Harvey, R.G.
Senior Geologist
503.417.7693 DIRECT
andrew_harvey@pbsenv.com

4412 SW Corbett
Portland, OR 97239
503.248.1939 MAIN
503.248.0223 FAX

ENGINEERING AND ENVIRONMENTAL SOLUTIONS

(503) 292-0433

FAX (503) 297-8908

JOHN R. WOODEN, MAI
Real Estate Appraiser
Commercial • Industrial

APPRAISALS
MARKET STUDIES

4805 S.W. OLESON ROAD
PORTLAND, OREGON 97225

Arvidson & Associates Inc.

Real Estate Valuation Services

4535 S.W. 96th Avenue
Beaverton, OR 97005
Tel (503) 469-9200
Fax (503) 469-9630
PETER G. ARVIDSON, SRPA, SRA



R. David Feinauer

- Designated Broker
 - Relocation Specialist
 - Certified Appraiser
- License #C000377

Right-of-Way Associates, Inc.

Appraisal • Negotiation • Relocation • Studies

10186 S.W. Laurel Street 503.644.3436
 Beaverton, Oregon 97005 800.944.3436
 Fax 503.644.7400 david@rowa-inc.com Cell: 503.720.1584

RP Herman & Associates
 Real Estate Valuation/Consulting Services

Richard P. Herman MAI, SRA
Certified Real Estate Appraiser

922 NW Joy Avenue Phone: (503) 626-8841
 Portland, Oregon 97229 Fax: (503) 641-8591
 Email: rick@rpherman.com

INTEGRA Realty Resources
 PORTLAND

VALUATION AND COUNSELING

BRIAN A. GLANVILLE, MAI, CRE
 Managing Director

812 SW Washington Street, Suite 850
 Portland, Oregon 97205
 Direct: 503-478-1002
 Fax: 503-274-8830
 Email: bglanville@irr.com

BRAINERD APPRAISALS, INC.

Harold G. Brainerd
 Certified Appraiser

Right of Way Appraisals and Reviews
Phone & Fax (541) 389-4016

3926 NW Lower Village Road • Bend, OR 97701

Glenn Bridger 1001 SW 5th Avenue
Real Estate Supervisor Suite 1800
 Portland, OR 97204-1134
www.hdrinc.com
glenn.bridger@hdrinc.com



Direct (503) 423-3786 Main (503) 423-3700
 Fax (503) 423-3737 Cell (503) 201-4694

HANNA, McELDOWNEY & ASSOCIATES
 Right of Way Services

Marvin G. McEldowney
 Certified Appraiser
 Real Estate Broker

8835 SW Canyon Lane #405, Portland, OR 97225
 (503) 297-9588, Fax (503) 297-2835

REAL PROPERTY CONSULTANTS
 PORTLAND

REAL ESTATE APPRAISERS & COUNSELORS

GEORGE W. DONNERBERG, MAI, SR/WA

4805 S.W. OLESON ROAD • PORTLAND, OR 97225 • 503/297-4731
 FAX 503/297-8908



DAVID EVANS AND ASSOCIATES INC.

WILL WERNER
 Senior Associate
 Director of Real Estate Services
 (Licensed Broker/Certified Appraiser)

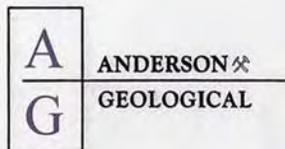
2100 SW River Parkway
 Portland Oregon 97201

www.deainc.com

Telephone: 503-223-6663

ANDERSON GEOLOGICAL, INC.

Environmental Site
 Assessment and
 Remediation



Erik Anderson, R.G.
 Hydrogeologist

P.O. Box 23096
 Tigard, Oregon 97281
 Ph: (503) 639-4444
 Fax: (503) 639-6061
andersongeo@verizon.net



PGP VALUATION INC

OFFICES IN PORTLAND • SACRAMENTO • SAN DIEGO • SEATTLE • VANCOUVER

Mark M Lawwill MAI
 Principal
 Real Estate Appraisers and
 Consultants
 112 West Eleventh Street
 Suite 250
 Vancouver WA 98660
 Voice 360.699.4844
 Fax 360.699.1904
www.pgpinc.com
mlawwill@pgpinc.com

Officers – 2007**Committee Chairs & Co-Chairs – 2007****President**

Jaci Margeson
jrmargeson@bpa.gov
503-230-7615

President-Elect

Carol Judd
carol.k.judd@state.or.us
503 390-5105

Vice President

Glenn Bridger
gbridger@teleport.com
503 245-0729

Treasurer

Casey Overcamp
caseyovercamp@epicland.com
360-619-6415

Secretary

Carl Toland, SR/WA
CVToland@aol.com
503 297-8342

Acquisition/Negotiation**Awards/Recognition**

Evar Knudtson, SR/WA, Chair
EvarKnudtson@comcast.net
503 357-8301

Education

Dawneen Dorsert, Chair
dmdostert@bpa.gov
503 230-5589

Environment**Historian**

Evar Knudtson, SR/WA, Chair
EvarKnudtson@comcast.net
503 357-8301

Liaison**Local Public Agency****Meeting Coordinator**

Monica Stafflund, Chair
mastafflund@bpa.gov
503 000-0000

Membership**Newsletter**

D.Martin Goosey, Editor
MartysSpot@comcast.net
503 656-5030

Professional Development

Steve Hansen, Chair
steve_hansen@co.washington.or.us
503 846-7875
Rod Bliss, Past Chair
rod_bliss@co.washingto.or.us
503 846-7879
Melissa Mallott, Vice Chair
melissa.j.mallott@odot.state.or.us
503 986-2772

Property Management**Relocation Assistance****Seminar**

Carol Judd, Chair
carol.k.judd@state.or.us
503 390-5105

Summer Event**Survey****Title & Legal****Transportation****Utilities/Pipeline****Valuation****Website Coordinator****Advisory Council**

Jerry Swan, SR/WA, Chair
Jerry.D.Swan@odot.state.or.us
503-731-8443

Education Finance Officer

Marta Goosey, Chair
MartaGo@comcast.net
503 656-5030

Liaison to Chapter Ed Foundat

Pam Mason, Chair
pam.mason@clark.wa.gov
360 397-6118 x4376

**FEB. 14TH IS VALENTINES DAY!
REMEMBER THAT SPECIAL SOMEONE!**

**Had an address change?
Missing your BeaverTales?**

Notify

D. Martin Goosey, Editor
503 656-5030
MartysSpot@comcast.net