

The Award Winning Beaver Tales



November 2011

Newsletter for Beaver State Chapter 3 serving Oregon and SW Washington since 1950

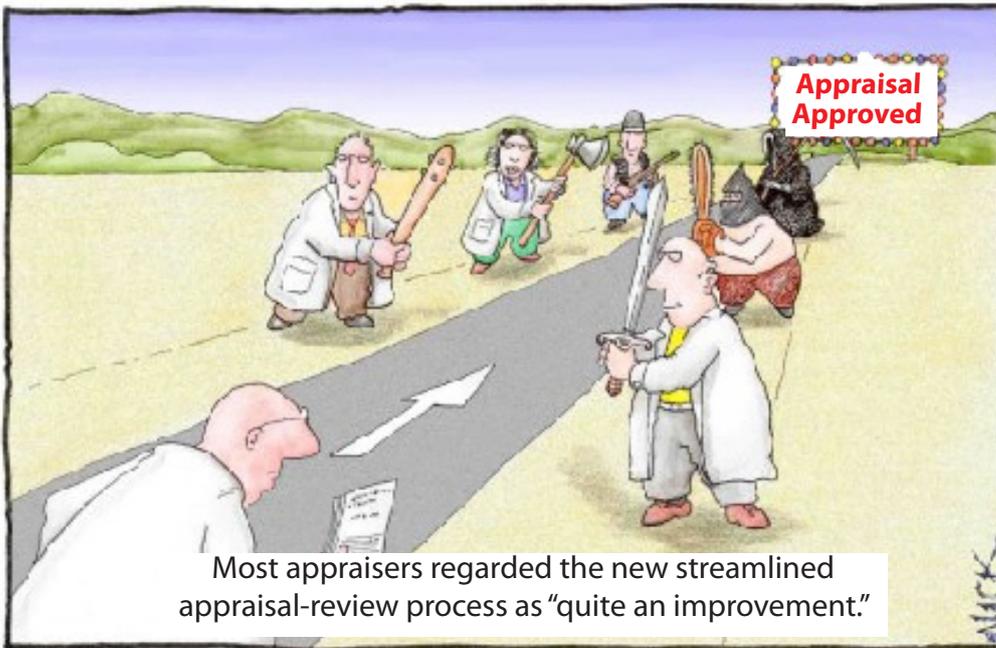
Chapter 3 meeting Friday November 4th at: ERNESTO'S

Board Meeting: 10:30am
Meeting: 12:00pm
Speaker: 12:15pm

8544 SW Apple Way
Portland, Oregon 97225
LUNCH COST \$13

So you need an Appraisal? What your appraiser wants and needs to provide you a good product.

Come and join us on Friday November 4th where George and John Donnerberg will share their insight on how to provide a great appraisal.



Most appraisers regarded the new streamlined appraisal-review process as "quite an improvement."

Evar Knudtson, SR/WA Retire's from Awards Chair after 25 plus years

Evar has been with the IRWA since 1976. If you ask him it was Bob Beman, one of the original chapter members, who encouraged him to join. It was around 1985 when chapter president Bob Naish asked Evar to step into the Awards and Recognition Chair and as they say, the rest is history. Evar has been a valued member of our Committee as well as a treasured friend and colleague. We wish him all the best as he takes a well deserved break and moves into other interests in his life. It wasn't that long ago that Evar was voted to a life membership within our chapter. So, I know we will continue to see him around.

Evar, though you may be finished passing out plaques, ordering name badges and giving your two cents as you would put it, you will always have a spot next to each of us when we receive a plaque, get a name badge or are just looking for some of that wisdom only you could give. Evar you will be missed... Warmest regards, IRWA Chapter 3



IRWA Chapter 3

Please make meal RSVP's as soon as possible to Shannon Fish at shannon@rowainc.com

October 14th

Prize Drawing Results

Michael Lutz was not present to win the \$75 jackpot drawing.

Vera Anderson won the attendance free lunch. Congratulations!

No Potential New Members Present

November Lunch Jackpot is \$100
Good Luck!

IRWA REMINDERS

Education Conference
Seattle, WA
June 10-13, 2012

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Stress. We have all heard about it, used the term, and even felt it. My employer recently hired Lennie Mees, M.D. of Kennis Corporation, to talk to our realty group about the affects of stress on our health. Rather than this being another stressful discussion of how we are constantly under stress and we better learn to deal with it, Dr. Mees gave us some practical tools to use.

First, Dr. Mees shared on the harmful effects of stress and how it can put "holes" in our hearts similarly to the affects that cocaine has on a body. Wikipedia has an extensive article on stress and how it affects the body. It also includes a discussion on the three stages of stress. The initial reaction to stress produces a fight-or-flight response which determines how we instinctively react to stressors. This causes a release of cortisol, a steroid hormone, or glucocorticoid, and is produced by the adrenal gland. It suppresses the immune system, among other things. Then the body tries to resist the stress but eventually its resources are used up and then exhaustion sets in. Wikipedia says: "The initial autonomic nervous system symptoms may reappear (sweating, raised heart rate, etc.). If stage three is extended, long-term damage may result, as the body's immune system becomes exhausted, and bodily functions become impaired, resulting in decompensation. The result can manifest itself in obvious illnesses such as ulcers, depression, diabetes, trouble with the digestive system, or even cardiovascular problems, along with other mental illnesses."

The question that begs to be answered... How can we eliminate stress from our life in this world gone crazy? It's all bad news, reading the daily paper, watching TV, layoffs, downsizing, cutbacks, less time, argh! Divorce rates are up, bankruptcy is up, work load is up, and complaints are up! What is a person to do besides feel stressed and experience constant worry, aches and pains, and illnesses as a result of a reduced immune system, memory loss, eating too much, abusing alcohol or drugs, and many more which could lead to heart attacks, strokes, or other life threatening diseases.

Dr. Mees suggests meditation, or taking 10 minutes to relax, refresh, and re-energize by focusing on another state of being. He had us close our eyes and focus on the tip of our nose, then breath slowly in and out. We were then led to focusing on various other parts of our bodies, toes, finger tips, etc. This seemed to result in a settling and calming, or an overall de-stressor for the group. And I do have to say that I personally felt more relaxed after this exercise.

Dr. Mees also talked about the use of imaging. I like to call it my "happy place." He referred to this as his oasis. I have used this off and on for years with my "happy place" a beautiful waterfall called "Hidden Falls". It is located on the Tarbell Trail system near Silver Star Mountain just east of Hockinson, Washington. I close my eyes at my desk and I am again riding my horse there.



My spotted Australian shepherd dog is joyfully running ahead. Once there, I wander over to the falls, sit on a rock and let the mist envelope me. I can see the streamers of sunshine breaking through the trees to bathe the top of the falls in golden rays of light. The ferns and brush are gently moving from the light breeze. I inhale and smell the forest freshness. The birds and insects are chirping and singing just beyond the sound of the rushing water. Then, I open my eyes to the stacks of papers surrounding me, the blinking of the light saying there are messages waiting on the phone and the 60 plus unanswered emails, but they don't seem quite as irritating as they did a moment ago.

Dr. Mees suggested that instead of taking complaints to our co-workers and boss, we should find at least two solutions for each "problem". We will be looking in a positive direction and "helping" our superiors instead of feeling like we are living in a state of helplessness and frustration. He also suggested we do more listening, and have the opportunity to be there for others and not offer "fix it's". In other words, keep our mouths shut, except for the appropriate "hmm" and "what do you think" and so on. If we can, we should find someone who can be that for us. Dr. Mees suggests that a large part of feeling stress comes from not being "listen" to without comment or opinion.

Finally, Dr. Mees mentioned doing random acts of kindness, be cognitive of our awareness of how we see events and to LAUGH. It worked for Norman Cousins, known as the man who literally laughed himself to wellness.

Dawnleen

"Member Spotlight"

Linda Birth, SR/WA
City of Portland, Transportation Dept.
Chapter 3 Professional Development Chair

Although Linda Birth has spent some 34 years working for the City of Portland, the last half of them as Right of Way agent in the Transportation Department, she admits to being, "a Beach Girl at heart."

Birth grew up in Pacific City, where her late father owned a marina and grocery store. "The two of us were inseparable," she recalls. "I grew up cleaning fish, boxing worms, pumping gas, stocking shelves, and whatever else my father needed help with. I couldn't have planned a better childhood!"

She also grew up to know she had to do something more. And so, she and best friend took off for, as she calls it, "The Big City." "Neither of us liked to milk cows and we were too girly for the woods," she explains.

In Portland, Linda went to business college for a year and got a job at the City of Portland as a work study student. "I must have made a good impression because they hired me permanently, and nearly 34 years later, I'm still with them. I've had a fabulous career with many different experiences and met some wonderful people

along the way," she says. "We have a great team of right-of-way agents and I couldn't ask for better project managers in the Bureau of Environmental Services."

Check out the way our Ms. Birth refers to others. That wonderful upbringing on the beach gave her an appreciation of others and a great generosity of spirit. In each and every description of each and every step of a career, in which she also added the SR/WA designation, Linda credits others with their support and help.

For example, read how she describes her SR/WA achievement and involvement with IRWA: "A few years ago, Eileen Gehrke came to work for the City of Portland. Being an active member of the IRWA chapter in Alaska, she convinced me that I needed to complete my SR/WA (thank you Eileen). Like many members, I had taken several classes through the years and had established my candidacy when I first entered the field.



She helped me update my candidacy and fill out the requirements section. We realized I was much closer than I thought. So I worked with Carl Toland and we scheduled a review session in 2009. I, in turn, convinced a few of my coworkers (and a few consultants) that they should also take the test with me. We all passed! Carl then tagged me to become more active in the Chapter and asked if I would chair the PDC after Kayla Carol's term. I agreed. Kayla got me all set up and organized. I have thoroughly enjoyed working more closely with the Board and returning the favor to other members that Eileen gave to me. I hope I'm a good cheerleader for the Chapter as well as promoting the importance of continuing education and the ultimate goal – our professional designation.

Linda's first 18 years were in Planning and Zoning. In 1996 my best friend saw a posting for a Right-of-Way Agent in Transportation.

"Given my background in property and some recent law classes, we thought it might be a good fit. We were right! I've had the opportunity to work on some really great projects that have made a positive difference for our City, including the Tram and the East End Connector (with Universal Field Services). The most recent (and challenging) project was the East Side Combined Sewer Tunnel Project (with Right-of-Way Associates). It was a 4 year exclusive commitment. I learned so much from my project team and had my first court experience."

Although she loves her job, she wants to cut back on hours. Hence, retirement from the City staff and hopes to "stay in the field and continue to work on projects that make a difference for our City and surrounding Counties. Think of me next summer if you hear of any opportunities in our field."

She plans to spend more time with family and friends, play more golf, take a few more hikes and bike rides, catch more fish, and play more softball! "I also enjoy the winter sports when the sun is out (I'm a fair weather skier)".

Last, but certainly not least, she is a huge animal lover and advocate for homeless and abused animals, and looking forward to volunteering at the Oregon Humane Society and other shelters that need help. "I just need to be careful that I don't bring them all home! I'm not sure my current family could handle newcomers – my Lucy Belle is a 15 year old Norwegian elkhound/German shepherd mix and my kitty is a large orange tabby with hundreds of toes. I'm very lucky!"



Linda Birth, SR/WA



Seattle Education Conference 2012 HELP!

IRWA
Update



Calling all Volunteers!

We need volunteers for the Education Conference in Seattle, June 2012
We have quite a few so far, but need many more.

If you would like to volunteer please contact your Volunteer Coordinators below. Include what you are interested in doing, your availability, email, and phone number. Every attempt will be made to place people where they prefer, but we can not make any guarantees-as we need to make sure all of the areas we need help get filled. Some volunteers will need to be there a day or two before the conference so if you are going to be there Friday or Saturday and can volunteer, please let us know.

Not only will you get the satisfaction of helping pull off such a great event, you'll get a free volunteer shirt-maybe two depending on how many days you work. We'll get your size and style preference at a later date.

Listed are the areas in which you can volunteer:

- Budget
- Invocation
- Registration Handout
- Sponsorship
- Auction/Casino Night
- Golf Tourney
- Registration/Information
- First Timers Meeting
- Finnegan Fun Run
- Signs
- Shipping/Receiving
- Bag Stuffing
- I'll help wherever needed

Don't hesitate! We need to know as soon as possible so we can plan this wonderful event.

If you are able to help, please contact:

Pam Dittloff, SR/WA
dittlop@co.thurston.wa.us
360-786-5132

or

Kerri Wittman, SR/WA
kwittma@co.pierce.wa.us
253-798-7020

Thanks!

Reminder for Business Card Space

If you are interested in placing a business card in the newsletter, or if you would like to continue to occupy business card space, please submit your request, business card (email jpg) and payment to Universal Field Services c/o Beavertales, PO Box 2354, Salem, OR 97308.

Cost for business card space is \$40. Please make checks payable to Beaver State Chapter 3. All space is for one calendar year to begin in January, 2012.

If you have any questions, please contact Barry Bliss at 503.399.8002 or email him at ufsbarry@comcast.net.

Membership Due's Update

IRWA is currently allowing membership to pay dues in installments. If you would like to take advantage of this offer, please contact Dan Benson, SR/WA (Chapter 3 Membership Chair) for assistance. You may also contact Bonnie Gray (IRWA Membership Manager) at gray@irwaonline.org.

Fun and Games

Listed are the top 5 candies sold for Halloween in 2010. Who's #1? - Find out on page 11.



Education Courses for 2012!

Lori Hathaway, our chapter Education Chair, reports that Chapter 3 will be offering the following courses in 2012:

- C901 – Engineering Plan Development and Application ~ February, 2012
- C504 – Computing Replacement Housing Payments ~ March, 2012
- C203 – Alternative Dispute Resolution ~ April, 2012
- C400 – Principles of Real Estate Appraisal ~ May, 2012
- C603 – Understanding Environmental Contamination in Real Estate ~ July, 2012
- C604 – Environmental Due Diligence and Liability ~ July, 2012
- C802 – Legal Aspects of Easements ~ September, 2012

Please watch the Chapter 3 Newsletter and website for additional information as it becomes available.

If you have any questions regarding future or current education courses you may reach Lori at lhathaway@ufsrw.com or by phone at 503-399-8002.

Make sure to check periodically www.irwachapter3.com for any course updates or changes to the course schedule.



EDUCATION CONFERENCE SEATTLE JUNE 10-13, 2012

Seattle Westin
1900 Fifth Avenue
Seattle, Washington, 98101, US
Tel: 1-206-728-1000
www.westinseattle.com

Conference Dates:

Sunday, June 10, 2012 – Wednesday, June 13, 2012

Registration Rates (all rates are listed in US \$):

	By March 23	March 24 – May 11	After May 11
Member – Full Registration	\$475	\$575	\$650
Non-Member – Full Registration	\$575	\$675	\$750
Daily Registration (per day)	\$200	\$225	\$250
Companion	\$250	\$250	\$300
Youth (under 18)	\$40	\$40	\$50

SR/WA Comprehensive Review Study Session & Exam

December 8 - 10 Portland, OR

Sign Up Now

*** PLEASE NOTE: Online registration is not available for the SR/WA Review Study Session, as all participants must be verified as current, active candidates for the SR/WA Designation prior to registering. To register for this session, please submit a completed registration form to Nikki Adams, Online Learning & Credentialing Coordinator, at IRWA HQ - Fax: (866) 388-7419 / Email: adams@irwaonline.org ***

Start Date: 12/08/2011
 End Date: 12/10/2011
 No. of Days: 3 days
 Class Time: 8:00 a.m. - 5:00 p.m. daily
 Tuition: Member: \$600 (includes \$35 Facility Fee)
 Non-member: \$745 (includes \$35 Facility Fee)

Exam Fee: \$100
 Sponsored By: Chapter 3
 Course Description: SR/WA Review Study Session & Exam

FACILITATOR:

DAN BEARDSLEY, SR/WA, has been involved in right of way and legal fields for over 30 years. He is the Right of Way Manager for Dryden & LaRue, in Anchorage, Alaska. Over his career he has been a private right of way consultant, attorney, CATV design and construction manager, contract and permits manager, and DOT regional Chief Right of Way. A member of the Alaska Bar, author of three IRWA courses and numerous seminars on real estate law, easements, land titles and negotiations. He is a past International President of IRWA.

COURSE COORDINATOR:

Mike McNeill
 Epic Land Solutions, Inc.
 9600 SW Oak Street, Suite 570
 Portland, OR 97223
 Phone: (503) 213-3973
 Fax: (503) 244-0627
 Email: MikeMcNeill@epicland.com

CLASS LOCATION:

Portlander Inn
 10350 N. Vancouver Way
 Portland, OR 97211
 Phone: (503) 345-0565

ACCOMMODATIONS:

Please contact the Course Coordinator for suggestions regarding local hotel accommodations.

Region 7 Fall Forum

by President-Elect Jim Lingeman, SR/WA

Region 7's 2011 Fall Forum was held in Anchorage, Alaska. The setting was very fitting for our Fall Forum with the Chugach Mountain Range to the east, recently covered with "termination dust," what locals call the first powdering of snow. Chapter 49, Sourdough Chapter, was a very gracious host providing an exceptional location and venue for the Forum.

The Forum started with updates from Pat Thayer, stating the need for all Chapters and Regions to adopt QuickBooks Online with 10 Regions and 76 Chapters organization wide. Region level reporting



Two new awards are being developed for Government Webpage and Facilitator of the Year. Look for news in the upcoming year. Several IRWA Education Course Series are being professionally proofed and rolled out to take the education provided by our organization to the next level. A part of this "taking us to the next level" is evidenced in the new SR/WA Exam.

The remainder of the Forum was spent in a very productive facilitated "brainstorming" sessions discussing the following topics: What is a Chapter? and How would you structure IRWA if you were starting new? Our own Matt Gossett, chapter Vice President, was



Vice President Matt Gossett and President Elect Jim Lingeman, SR/WA at the Region 7 Fall Forum

focused on achieving Chapter of Excellence, with increased participation in education course offerings, increase in chapter membership and chapter PDC development, as well as SR/WA and certifications. Chapters are encouraged to contact the Region leadership before cancelling courses in the future to discuss possible educational assistance and/or coordination with "sister/brother" chapters. The Region leaders are committed to assisting chapters achieve their goals and to encourage communication outreach, sustainability and encourage objectives and strategies.



a major contributor to the discussion with some very thought provoking statements, suggestions and insight. Way to go, Matt!! This discussion was recorded by Vice Chair Keri Whittman and will be given to the Region 7 and Chapter leadership.

In addition, the International Education Conference schedule for June 10-13, 2012, was discussed briefly with Chapter 4 formally asking for assistance/volunteers from the Region 7 membership (Chapter 3, 4, 19, 45, 49, 64 & 71). Look for emails and announcements regarding opportunities to take part in this amazing experience.

October Meeting

We would like to thank Gabe Terreson for coming to share about credit ratings and what hurts buyers credit and what helps their credit. Gabe brought a great understanding of how credit works in today's market. Thank you again Gabe for sharing your insights with Chapter 3.

During his 16-year mortgage career, Gabe has been a consistent top performer as a Loan Originator, Mortgage Advisor, Sales Manager and Branch Manager, having had an ownership or management capacity in a mortgage company since 2000.

An expert in mortgage lending guidelines, Gabe is knowledgeable in the Fannie Mae and Freddie Mac Selling Guides, the HUD 4155 Handbook, and the VA Lender's Handbook, as well as the specific Underwriting Guidelines for hundreds of different loan products offered by various mortgage lenders. This knowledge has allowed Gabe to help his clients obtain financing countless times over the years when other lenders couldn't perform due to their Loan Officers not having such detailed knowledge and understanding of lending guidelines.

As a Mortgage Professional, Gabe seeks out excellence as a rule while training others in the business to raise their own level of expertise. As a result of Gabe's commitment to serving his clients and business partners with the highest degree of ethical standards, he has reputation for doing the right thing, while giving an exceptionally high level of professional guidance to clients while serving his referral partners in such a way that helps them build their business.



Gabe Terreson

New Member Presentation

Chapter 3 congratulates new member
Serena Lawrence.



**Membership Chair Dan Benson, SR/WA
installing Serena Lawrence, WSDOT
as a new member.**

First Nationwide EAS Test

Emergency Alert System test

On Nov. 9, at 11 a.m. PT / noon MT, the Federal Emergency Management Agency, in coordination with the Federal Communications Commission and the National Oceanic and Atmospheric Administration, will conduct the first nationwide test of the Emergency Alert System.

As part of the exercise, you will hear on your radio and see on your television a test of the emergency alert system. The test will last approximately three minutes, then normal programming will return following the test.

This test is different from those conducted in the past. It will utilize a "live" national alert code in the form of a coded message that will present itself as an actual emergency announcement – not a "test". This is necessary to enable the FCC and FEMA to test the actual working-order reliability of legacy EAS equipment and the state of readiness of EAS operators and participants. Television stations are being encouraged to run a scroll at the bottom of the screen throughout the test stating that it is just a test. Please do not call 911.

We can be helpful by telling family, neighbors and friends about this test so that they will not be caught off guard. More information can be found at www.fema.gov/emergency/ipaws/eas_info.shtm.

**ANNUAL
PAST PRESIDENT AND
AWARDS BANQUET**
THURSDAY DECEMBER 1ST

Radisson Hotel Portland Airport

6233 NE 78th Ct

Portland, OR, 97218



Happy-Hour/Socializing starting at 6:15pm
Dinner served at 7:00pm
\$15.00/Person

*******RSVP*******

Shannon Fish @ Shannon@rowainc.com

We are also conducting a food/clothing drive for as an outreach to our community,

Friends in Service to Humanity
(FISH of Vancouver)

They are in need of packaged or canned foods, blankets/sleeping bags, toiletries and baby items
(large diapers)

You can visit their website @
www.fishvancouver.org

**There will also be a “white elephant” gift exchange for those who would like to participate with
lots of fun and laughter.**

DMV Danger

In July, the Department of Motor Vehicles (DMV) office in Roseville, Calif., was closed for a week after a driving school student crashed into the building and left a 4-foot-by-5-foot hole in the wall. In August in Brisbane, Australia, a young man taking a test at a drivers' center lost control of his vehicle and crashed into a bench outside the building, hitting his mother, who was waiting for him. And in July in Williamsburg, Va., a 56-year-old DMV driving tester was killed when the woman she was evaluating ran off the road and struck a tree.

Least Competent Criminals

One would think the robber of a gas station would consider filling the tank before fleeing. However, Moses Gist, 47, was arrested in September in Winston-Salem, N.C., and later charged with robbing the Huff Shell station after running out of gas a short distance away. And in Winder, Ga., Micah Mitchell was arrested in October shortly after, according to police, he crashed through the front door of a BP station to steal merchandise. Minutes later, he was apprehended a few miles from the station, where he had run out of gas.

The Entrepreneurial Spirit!

Death is a big business in Japan, where in 2010 1.2 million people passed away, overtaxing the country's cemeteries and crematoriums. With an average wait for disposal of at least several days, and space running short in funeral homes, "corpse hotels" have opened in many cities. The hotels feature climate-controlled "guest rooms" renting for the equivalent of about \$155 a night, with viewing rooms where relatives can visit the bodies daily until cremation is available.

Answers to Candy Quiz on pg 5

Top Sell Candy of 2010 in order are...

1. C. Candy Corn
2. A. Snickers
3. E. Reese's Peanut Butter Cups
4. B. Kit Kat Bar
5. D. Milky Way Bar

SUDOKU								
	5		2	1		9		
		8				7		3
	6		9					
	1		5	3			6	
9								8
	4			2	9		1	
					8		7	
6		9				4		
		5		4	6		9	

Beaver State Chapter 3, International Right of Way Association
Board Meeting Minutes for October 7, 2011
Ernesto's Restaurant – 8544 SW Apple Way, Portland, Oregon

Call to Order: President Dawneen Dostert called the meeting to order at 10:48 a.m.

Determination of Quorum: Secretary Matt Gossett, determined that a quorum was present with proxies.

OFFICER AND MEMBERSHIP REPORTS

Approval of September 10, 2011 Minutes: A motion was made and seconded that the minutes be accepted. Unanimous approval.

President's Report: No report given.

Vice President's Report: No report given but Matt Gossett praises Regina Thompson's efforts in lining up quality speakers for the Chapter.

Secretary's Report: No report given.

Treasurer's Report: President Dostert reads Jim Lingeman's report.

A motion was heard to accept the report as written. It was seconded and recieved unanimous approval.

Education Report: Lori Hathaway speaks about the 3 year course schedule which was prepared last month and which was submitted to International Headquarters. The Headquarters comparison of the Chapter courses is in review right now. Discussion was heard regarding different ways to encourage people to attend courses.

Membership Report: Dan Benson reads from his report. Benson states that the International Headquarters is very flexible with the membership dues payments so if people are interested, work with International. Serena Wallace from WSDOT has her dues and submitted her paperwork for candidacy for membership.

A motion was heard to accept the new candidate. It was seconded and recieved unanimous approval.

OLD BUSINESS:

New members/Renewal Season: Dostert and Benson speak to succession planning and the need to establish sub committees within the Chapter to encourage member participation and relieve pressure on the committee leaders.

By laws: Changes to the By laws/Notice to members: Suspending Operating Manual:
Tabled until November, 2011.

HQ's Accounting System via Website: Tabled until November, 2011.

Call Membership: A subcommittee needs to be formed to finish this task after the January 2012 meeting.

Regina Thompsen has suggested and will construct a Survey Monkey survey on the questions the Board was asking via telephone.

Change Luncheon Meeting Locations/Times/Dates: Benson and Lingeman have scoped a few new potential meeting areas along the I-5 corridor but are looking for suggestions from the membership.

IT Committee – Web cams,/Gotomeeting.com: Dostert and Lingeman have been speaking recently regarding this topic and will continue to do so at the Region Forum in Anchorage, Alaska.

NEW BUSINESS:

Region Forum: The Chapter had budgeted funds to be sent to the Region 7 travel budget. Those funds will be sent to the Region 7 Forum.

Region Chapter Report for the Region Forum: The Board discussed the various Report Form questions. Please forward any suggestions to President Dostert.

COMMITTEE REPORTS:

None given.

ADJOURNMENT: President Dostert adjourned the Board meeting at 12:02 PM.

Luncheon Speaker: No speaker today as the general membership meeting will be on 10/14/ 2011.

Jackpot: No jackpot was held as the general membership meeting will be held on 10/14/2011.

SUDOKU ANSWERS

7	5	4	2	1	3	9	8	6
1	9	8	4	6	5	7	2	3
2	6	3	9	8	7	1	5	4
8	1	7	5	3	4	2	6	9
9	3	2	6	7	1	5	4	8
5	4	6	8	2	9	3	1	7
4	2	1	3	9	8	6	7	5
6	8	9	7	5	2	4	3	1
3	7	5	1	4	6	8	9	2

Beaver Tales Safe Driving Tips... Winter Weather

If your front wheels skid...

- 1. Take your foot off the gas and shift to neutral, but don't try to steer immediately.*
- 2. As the wheels skid sideways, they will slow the vehicle and traction will return. As it does, steer in the direction you want to go. Then put the transmission in "drive" or release the clutch, and accelerate gently.*

HANNA, McELDOWNEY & ASSOCIATES
Right of Way Services

Roger D. Hanna
Certified Appraiser
Real Estate Broker

8835 SW Canyon Lane #405, Portland, OR 97225
(503) 297-9588, Fax (503) 297-2835

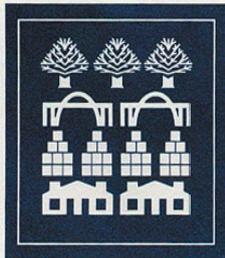


Northwest Division
Land-R/W-Relocation Services

Leslie Finnigan, SR/WA
Regional Manager

P.O. Box 2354
Salem, Oregon 97308-2354
E-Mail: lfinnigan@ufsrw.com

Office: 503/399-8002
Fax: 503/399-8003
Toll Free: 877/501-7282
Call: 503/709-1916



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Principal

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Project Coordinator

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Salem, OR 97301-6685
www.hdrinc.com
Leigh.Enger@hdrinc.com



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Direct (503) 316-5513 Fax (503) 316-5550

Services Offered

- Relocation Assistance
- Temporary Relocation
- Utility Relocation
- Property Management
- Demolition & Clearance
- Excess Land Disposal
- Franchising/Permitting
- Site/Route Selection
- Due Diligence
- Asset Management
- Project Management
- Negotiation/Acquisition
- Feasibility/Cost Studies
- Cost Estimating
- Construction Mitigation
- GIS & Database Development
- Appraisal & Appraisal Review
- Community Outreach
- Title Examination
- Documentation & Records Management



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SERVICE DIRECTORY

Chapter 3 has decided that anyone who paid for space in our directory for 2010 will be allowed to carry over their space at no additional cost for 2011. If you are interested in directory space for 2012, the cost is \$40 per business card. You can begin to submit your info to the Newsletter editor in October. For additional information please contact Barry Bliss at ufsbarry@comcast.net

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